

# Understanding and Analyzing Appraisal Systems in the Underground Marketplaces

Zhengyi Li, Xiaojing Liao  
Indiana University Bloomington  
{zl11, xliao}@indiana.edu

**Abstract**—An appraisal system is a feedback mechanism that has gained popularity in underground marketplaces. This system allows appraisers, who receive free samples from vendors, to provide assessments (i.e., appraisal reviews) for products in underground marketplaces. In this paper, we present the first measurement study on the appraisal system within underground marketplaces. Specifically, from 17M communication traces from eight marketplaces spanning from Feb 2006 to Mar 2023, we discover 56,229 appraisal reviews posted by 18,701 unique appraisers. We look into the appraisal review ecosystem, revealing five commonly used requirements and merits in the appraiser selection process. These findings indicate that the appraisal system is a well-established and structured process within the underground marketplace ecosystem. Furthermore, we reveal the presence of high-quality and unique cyber threat intelligence (CTI) in appraisal reviews. For example, we identify the geolocations of followers for a social booster and programming languages used for malware. Leveraging our extraction model, which integrates 41 distinct types of CTI, we capture 23,978 artifacts associated with 16,668 (50.2%) appraisal reviews. In contrast, artifacts are found in only 8.9% of listings and 2.7% of non-appraisal reviews. Our study provides valuable insights into this under-explored source of CTI, complementing existing research on threat intelligence gathering.

## I. INTRODUCTION

The last decade has seen an upsurge of underground online marketplaces that offer a wide range of malicious and illegal products, ranging from malware (i.e., ransomware and RATs) [105], [110] to some newly-emerged scam services [101]. These marketplaces operate in anonymity and are structured like conventional e-commerce platforms such as eBay or Amazon. Similar to conventional e-commerce platforms, most underground marketplaces have introduced a feedback system to maintain a “healthy” community environment. This system helps users assess product quality and decrease scam activities in underground marketplaces [59].

**Appraisal system.** With the rapid expansion of underground marketplaces, the feedback system has also evolved to provide better product assessment and more valuable reviews. A new type of feedback system – the appraisal system – has emerged as a trend in the underground marketplaces. In the appraisal system, vendors provide free samples, also known as vouch copies, to qualified members, or appraisers, in exchange for their detailed and in-depth reviews. An example of an appraisal

```
I just received my vouch copy and tested it properly. Keep in mind that this is an honest review based on my opinion. I am someone who used many and multiple kinds of Macro-Builders on my time on HF, so I know when I am dealing with quality and when I am not... The output file executed the .exe flawlessly. It executed without delay and without any kind of _error_. Of course a good macrobuilder should be undetected as well. Filename: vox.doc Detections: 0/35 Size: 18,01 kB MD5: 0...6 SHA1: f...b Date: 2016-11-30 23:58:34 Status: Clean Link to scan: LINK__TOKEN This product is still in its early versions I suppose, but it is perfect to infect people. It is complete FUD, and executes perfectly...
```

Fig. 1: Example of appraisal review.

review is shown in Figure 1. Similar appraisal systems are also observed in legitimate sites such as Amazon Vine [26], Influenster [63], and BzzAgent [41]. Customers with good reputations are given the opportunity to participate in these systems. Members of these systems can request free copies of products and post opinions about items to help their fellow customers to make educated purchasing decisions. Compared to traditional feedback systems such as review-based or rating-based feedback systems, the appraisal system is generally considered more trustworthy. This is because vendors who offer vouch copies typically set certain member criteria (e.g., having 100 posts or being a VIP) to select qualified appraisers. Additionally, the appraisal system can provide expert comments and feedback. Unlike the review content, which may only contain simple comments such as “Excellent! Thanks,” appraisers provide a comprehensive evaluation of the product from different aspects such as price, functionality, unique features, potential drawbacks, and more. So far, little has been done to systematically discover and analyze this new feedback system, not to mention any effort to understand the ecosystem behind it and the potential cyber threat intelligence that can be mined from this ecosystem.

**Finding appraisers and appraisal reviews.** In this paper, we report the first measurement study on the appraisal system. The study relies on the identification of appraisers and appraisal reviews from underground marketplaces, which is challenging. Specifically, unlike e-commerce platforms like Amazon or eBay, where customer reviews are easily accessible in the Customer Reviews section, underground marketplaces typically operate in a forum-like format where different types of traces, including discussion, dispute, and reviews, are mixed without any labeling. Moreover, there has been no prior work on identifying features that differentiate appraisal reviews from non-appraisal reviews.

To address these challenges, we propose a method, that identifies appraiser and appraisal reviews in the wild. Our

method was bootstrapped by a set of “groundtruth” appraisers and their appraisal reviews. We identified official appraiser groups, led by marketplace administrators or reputable members, through which appraisal services were offered, such as the “Official Reviewers Group” and “Official Appraisers” in Hack Forums. By comparing them with non-appraisal reviews, we found that appraisal reviews typically declare the vouch copies and sometimes follow a review template (§ III-B). These features make it possible to identify appraisers and their appraisal reviews with high confidence. From 17M communication traces from 8 underground marketplaces spanning from Feb 2006 to Mar 2023, our study reported 479 “groundtruth” appraisers associated with 4,054 appraisal reviews, and used our tool to flag 18,222 appraisers associated with 52,175 appraisal reviews.

**Measurement and discoveries.** Looking into the 18,701 appraisers and 56,229 appraisal reviews reported in this study, we observed that the appraisal system has been widely deployed, with a significant impact on today’s underground marketplaces. More specifically, our analysis revealed that the practice of providing vouch copies for appraisers was first mentioned in the listings on BlackHatWorld and Hack Forums as far back as Dec. 2008 and Oct. 2011, respectively. Starting from February 2014, we observed that the appraisal system was consistently implemented in newly-launched underground marketplaces, such as Evolution (launched in January 2014) and Nulled Marketplace (launched in February 2015 and reloaded in Jan 2018).

Also interesting is the ecosystem of the appraisal system, as discovered in our study. It includes building official appraiser groups, vendors’ appraiser recruitment, etc. For example, in an official group’s appraiser recruitment, every applicant is required to submit a sample review as a test of their capability to appraise a product. In vendors’ appraiser hiring, they prefer appraisers who have purchased a VIP membership in the marketplaces, or have at least 500 forum posts (§ IV and V). These findings indicate that the appraisal system is a well-established and structured process within the underground marketplace ecosystem. When investigating communication between appraisers and vendors via a leaked dataset from Nulled, an underground marketplace in our study, (un)surprisingly, we found that vendors sometimes interfere with appraiser’s reviews in order to manipulate the review content to better promote their products (§ V-B).

Furthermore, the analysis of cyber threat intelligence (CTI) from appraisal reviews revealed a new source of valuable and unique threat information. Particularly, in our study, we found that appraisers offer rich and detailed technical information, providing new insights into the evolving threat landscape. As an instance, in the appraisal review of *Helix Crypter*, the appraiser provided extensive information, including the malicious file hash (MD5 and SHA1), filename, file size, and scan results from 34 antivirus products. Notably, the appraiser observed that the malware could be identified and labeled as “suspicious”, despite the vendor’s assertion that it is fully undetectable (FUD). Interestingly, other intelligence sources, such as VirusTotal [112] and DigitalSide [52], did not offer any information on the malware using the provided hash or filename, nor did any industry white papers. Our study revealed that a significant proportion of the appraisal review

(50.2%) contained valuable and diverse CTI. Such CTI can supplement the existing understanding of cyber threats.

**Contributions.** The contributions of the paper are as follows.

- We report the first in-depth measurement study on the appraisal system in underground marketplaces. Our study investigates the ecosystem of the appraisal system and the actors involved.
- We demystify the characteristics of appraisers (e.g., profile, credibility, merits for appraiser selection, etc.) and appraisal reviews (e.g., assessment merits, quality comparing to non-appraisal reviews, etc.) via a large-scale analysis on 18,701 appraisers and 56,229 appraisal reviews from 8 marketplaces spanning 15 years.
- We shed light on an under-explored source of cyber threat intelligence – appraisal reviews, which supplements current studies on threat intelligence gathering.
- We build a taxonomy of IOCs including 41 types of valuable threat intelligence specific to the underground marketplaces and appraisal reviews.

## II. BACKGROUND

### A. Appraiser System in Underground Marketplace

Underground online marketplaces are virtual platforms that facilitate transactions between sellers and buyers. These marketplaces typically include forums where buyers and sellers can share information, promote their products, leave feedback, and discuss their experiences with purchases. Prior study [46], has noted that, underground marketplaces, which offer anonymity guarantees, provide little to no legal recourse against scammers, indicating the potential for deceptive behavior. Some of those marketplaces (e.g., Silk Road, Evolution, Agora) have implemented feedback systems to monitor vendors and reduce fraudulent activities. These feedback systems also assess product quality and offer guidance to vendors, providing buyers with useful information to make purchasing decisions.

In our study, we have discovered the appraiser system, a new type of feedback system, is widely deployed in underground marketplaces in recent years. In the appraiser system, a vendor will offer a free trial sample to a trustful member, named *appraiser*. After testing the sample, known as *vouch copy*, the appraiser will post a detailed and insightful review, called *appraisal review*, under the vendor’s listing. Prior to 2010, we had only observed two underground marketplaces (Hack Forums and BlackHatWorld) with appraisal systems, which had a low number of active appraisers. However, over the next decade, as more marketplaces emerged (e.g., Evolution, Nulled, V3rmillion), the appraisal system was adopted by these platforms. We also found that the number of appraisers in these marketplaces has been gradually increasing. We will elaborate on the measurement study of the appraisal system in Section V-A.

### B. Cyber Threat Intelligence Gathering

**CTI.** *Cyber Threat Intelligence* (CTI) is defined as “evidence-based knowledge, including context, mechanisms, indicators, implications and actionable advice, about an existing or

emerging menace or hazard to assets that can be used to inform decisions regarding the subject’s response to that menace or hazard” [18]. This knowledge is essential for an organization to gain visibility into the fast-evolving threat landscape, identify early signs of an attack and the adversary’s strategies, tactics, and techniques, and effectively contain the attack with proper means. Given its importance, CTI has been aggressively collected and increasingly exchanged across organizations, often in the form of *Indicators of Compromise* (IOC) [86], which are forensic artifacts of an intrusion such as virus signatures, IPs/domains of botnets, MD5 hashes of attack files, etc.

**Sources of CTI.** One of the essential problems in CTI gathering is where to find the sources of CTI. The common sources of CTI include structured attack artifact datasets (e.g., Phish-Tank [14], CleanMX [3], and OpenPhish [13]), technical blogs and articles (e.g., research paper, white papers, etc.) [55], [73]. Recent years have witnessed underground marketplaces and forums becoming important sources of CTI. In particular, the CTI from underground marketplaces and forums can create an integrated and accurate picture of the threat landscape [35], due to the diverse roles and communications which exist between cybercriminals in the underground marketplaces. Such data includes valuable information for understanding the ecosystem of malicious activities, which can be automated to enable timely identification of the adversary’s capabilities, strategies, and infrastructure [31], [77], [85].

Our study reveals that the appraisal reviews written by appraisers offer a comprehensive analysis of malicious products and contain a dense amount of cyber threat intelligence (CTI). These reviews can be considered as a novel source of CTI that requires particular attention (see §VII).

### III. METHODOLOGY

In this section, we present the design and implementation for identifying appraisal reviews from eight underground marketplaces. We first elaborate on the process of data collection and validation, and then discuss how we identify appraisal reviews.

#### A. Datasets

**Data collection.** Our study collected traces (including the initial post and the following replies of a thread [89]) from eight underground marketplaces and forums (Hack Forums [9], Blackhat World [2], V3rmillion [24], MPGH [11], Nulled [12], OGUsers, Evolution, and Raid) from 2006 to 2023 to identify appraisers and appraisal reviews. Note that we focus on underground marketplaces of malware and other cyber products/service, instead of illegal drugs in our research. Specifically, we used the following four data sources and also elaborated on ethics discussion around these datasets in §VIII. The three public data sources: *CrimeBB* [89], *Nulled database* [87], and *dark net markets (DNM) archive* [49] are reputable and widely-recognized resources extensively used in cybercrime research [93], [102]. This enables us to fully reproduce the entire dataset and make comparisons on dataset volume with other studies.

- *CrimeBB underground marketplaces dataset* [89]: CrimeBB dataset consists of communication traces and user account

information of seven underground marketplaces of our interest (BlackHatWorld, HackForums, MPGH, V3rmillion, OGUsers, Raid, and Nulled) from 2006 to 2020. In total, we collected 12,752,742 communication traces and 812,080 user account information (see Table I). Moreover, to investigate the credibility of appraisers (§V), we collected 753,933 traces from the scam reporting sub-forum of each marketplace. These sub-forums function as a platform for users to report scams and disputes between vendors and reviewers.

- *Nulled database* [87]: The Nulled database consists of 121,499 traces spanning from Feb 2015 to May 2016 and includes 599,085 user information. In our study, we combined the Nulled database (02/15-05/16) and the Nulled traces from CrimeBB (01/18-07/19), as shown in Table I. Also, the Nulled dataset includes 800,593 private messages exchanged among 36,606 users. We incorporated these messages into our study to examine the potential collusion between appraisers and vendors (§V). We discuss the ethics of using this dataset in §VIII.

- *dark net markets (DNM) archive* [49]: We obtained 9,385 traces of the Tor-based marketplaces *Evolution* from the dark net markets (DNM) archive. These traces cover a period from February 2014 to November 2014. Note that in our study of the DNM dataset, which includes traces from 89 DNMs and 37 related forums spanning from 2013 to 2015, we have excluded marketplaces with fewer than 50 listings or that do not primarily focus on malware and other cyber products/service.

- *Self-scraped dataset*: To address the data gap of CrimeBB from 2020 to 2023, we built our scrapers on the top of Selenium [19] to conduct site crawling and content parsing on five marketplaces (BlackHatWorld, Hackforum, MPGH, Nulled, V3rmillion), which are still active. Specifically, given the target listing URL to be crawled, our scraper performed a direct HTTP request from our client server to the target URL, scraping its contents, storing the raw HTML, and parsing the raw page data. In our study, we ensured a complete scrape by checking the HTTP status code and the returned page size, monitoring session expiry, handling unsuccessful sites with CAPTCHA-solving mechanisms, and addressing other intermittent failure modes. We retried requests when necessary to ensure that all relevant data was captured. We validate the data completeness as elaborated below.

Altogether, we gathered 17,340,789 traces, i.e.,  $D_{all}$  (spanning from Dec 2006 to Mar 2023) from the eight underground forums as shown in Table I. Note that the measurement date indicated the earliest and the last listings/traces we have seen for each marketplace.

**Validation of data completeness.** Before using the Self-scraped dataset, we validated the data completeness by checking their over-time consistency and by comparing them to the statistics reported by other studies.

Inspired by work [48], [114], we present the cumulative number of unique listings on the five markets collected by our scrapers in Figure 2. The curves exhibit general smooth upward trends, indicating good data completeness. However, we still observed a plateau on V3rmillion and Hackforums during the middle of 2020. The decrease of newly-appeared listings started from then might be caused by the effects of

TABLE I: Dataset summary. The statistics of appraisers and non-appraisers, as well as their reviews across eight marketplaces

Type	Marketplace	Data source	Measurement date	# traces	# appraisal review (%)	# appraiser (%)	# appraisal listing (%)	# non-appraisal review (%)	# non-appraiser (%)
Groundtruth $D_{gt}$	Hack Forums	Our scrape CrimeBB	02/07 – 03/23	9,312,519	1,927 (3.4%)	379 (2.0%)	1,256 (4.9%)	-	-
	MPGH		12/06 – 03/23	1,532,961	2,127 (3.8%)	100 (0.5%)	966 (3.7%)	-	-
Detected $D_{det}$	BlackHatWorld	Our scrape CrimeBB	03/08 – 03/23	2,434,465	26,304 (46.8%)	6,505 (34.8%)	4,230 (16.4%)	366,884 (21.6)	63,003 (17.6%)
	HackForums		02/07 – 03/23	9,312,519	19,414 (34.5%)	8,067 (43.1%)	13,678 (52.9%)	829,301 (48.9%)	204,199 (57.1%)
	MPGH	Our scrape CrimeBB	12/06 – 03/23	1,532,961	2,127 (3.8%)	881 (4.7%)	1,734 (6.7%)	147,911 (8.7%)	41,389 (11.6%)
	V3rmillion		02/16 – 03/23	1,330,279	3,330 (5.9%)	1,797 (9.6%)	2,347 (9.1%)	257,484 (15.2%)	24,368 (6.8%)
	OGUsers	12/06 – 06/20	04/17 – 02/19	1,665,800	442 (0.8%)	219 (1.2%)	355 (1.4%)	51,851 (3.1%)	5,331 (1.5%)
	Raid		05/15 – 08/18†	1,556	4 (0.007%)	3 (0.02%)	4 (0.02%)	54 (0.03%)	46 (0.01%)
	Nullled	Our scrape 01/18 – 03/23 CrimeBB 01/18 – 07/19 Nullled DB 02/15 – 05/16	02/15 – 03/23	1,053,825	1,504 (2.7%)	681 (3.6%)	1,203 (4.7%)	42,720 (2.5%)	18,333 (5.1%)
	Evolution	DNM Archives	02/14 – 11/14**	9,384	69 (0.1%)	69 (0.4%)	63 (0.2%)	979 (0.06%)	979 (0.3%)
Total	-	-	12/06 – 03/23	17,340,789	56,229	18,701	25,836	1,697,184	357,648

\* OGUsers was hacked in May 2019. † Raid marketplace was seized by FBI on April 19, 2022. \*\* Evolution marketplace was shut down by its administrators in mid-March 2015.

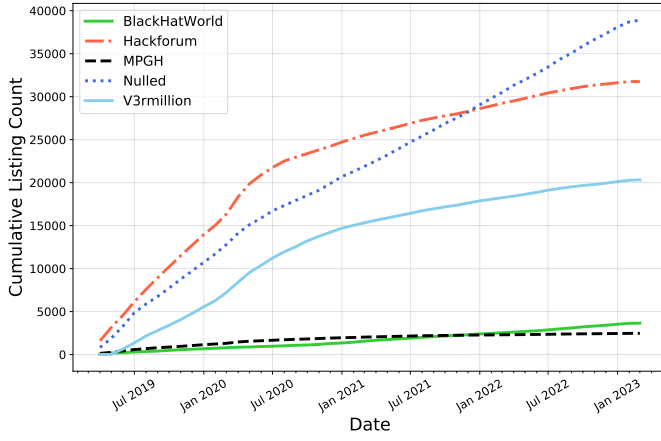


Fig. 2: Cumulative listing count of our scrape over time

the Covid-19 pandemic, which aligns with the results of [40], [113] that reported a decrease in trading activities on the underground marketplaces after April 2020.

We also compared four markets in our dataset with the information included in three other works: Zhang et al. [124], Sun et al. [101] and Portnoff et al. [91], as shown in Table II. For traces, we directly compared the trace counts by dropping those whose creation dates did not fall into the measurement date mentioned by the authors. In terms of users, we counted all users whose account registration dates are prior to the end of the measurement date, which is actually an upper bound. The comparison results show that the trace counts and the number of users in these marketplaces covered in our dataset mostly matches or surpasses those of earlier work.

### B. Groundtruth Appraisal Reviews

In our study, we found two sources of official appraisers as our groundtruth dataset. We then identified their appraisal reviews using a set of heuristics we devised.

Specifically, we observed official appraiser groups led by marketplace administrators or reputable members through which to offer appraisal services; for example, the “Official

TABLE II: Comparisons on dataset volume between our study and other works

Market	Author / Measurement Date	Traces	Users
HackForums	Zhang et al. [124] (– 09/2018)	238,212	74,909
	Our work (– 09/2018)	12,916,668	480,101
Nullled	Zhang et al. [124] (– 09/2018)	356,605	118,738
	Our work (– 09/2018)	525,169	76,668
	Sun et al. [101] (01/2015 – 05/2016)	121,486	599,085
	Our work (01/2015 – 05/2016)	121,499	599,085
MPGH	Sun et al. [101] (12/2005 – 02/2019)	3,614,061	323,772
	Our work (12/2015 – 02/2019)	9,363,422	477,517
BlackHatWorld	Portnoff et al. [91] (10/2005 – 03/2008)	7,270	8,718
	Our work (10/2005 – 03/2008)	75,975	14,133

Reviewers Group” and “Official Appraisers” in Hack Forums. Those appraiser members were publicly selected through an application process that included a background check (i.e., length of membership, number of posts, and no scam reports) and their capability of appraising product testing (e.g., writing a public review on an assigned product). To request appraisal services, vendors can reach out to these official appraiser groups and send out vouch copies. Then appraisers will be randomly assigned to provide appraisal reviews. We observed that those appraisal reviews follow a template that is specified by each group. For instance, the “Official Reviewers Group” requires all appraiser members to use the following review template: “Review (Ratings on a scale of 1-5), Quality of Information: \*\*\*. Ease of Use: \*\*\*. Layout: \*\*\*. Grammar: \*\*\*. Originality: \*\*\*.” when posting an appraisal review. We manually investigated those review templates and carefully designed a set of regular expressions (regex) to find appraisal reviews from all traces in our dataset  $D_{all}$ . In total, our regex matched 1,927 groundtruth appraisal reviews, which belong to 379 appraiser members and 3 appraiser groups in the Hack Forums, as shown in Table I.

We also used a sub-forum called *Vouch Copy Profiles* [25] in MPGH to identify additional groundtruth appraisers. This sub-forum serves as a platform for vendors to locate reliable appraisers and establish guidelines to regulate appraisers’ behavior. Specifically, only appraisers who meet specific requirements (i.e., 1,500 posts, 3-month membership and who communicate using clear English) are allowed to post a thread

with his/her profile information (e.g., number of previous transactions, number of appraisal reviews, contact method, and professional product categories). It is mandatory for appraisers to provide a link to their profile thread when requesting a vouch copy from the vendor. Once receiving the vouch copies, appraisers must post a “detailed, completely free of charge and strictly neutral review within 72 hours” under vendors’ listings. Vendors can also make comments on appraisal reviews to show appreciation or dissatisfaction. According to the rules, any misleading or copying of others’ reviews will be deleted or even lead to account suspension. We consider the thread authors in this sub-forum as groundtruth appraisers. To glean their appraisal reviews, we first retrieved all their previous posts, then applied a review classifier (see details in III-C) to filter out non-review posts. We next removed the reviews which contained the words “buy” or “bought” and utilized other rules to find appraisal reviews with low false negative: the review must either contain the word “vouch” (to ensure it is a “vouch review” or a review respond to “vouch copy”) or the length of the review must have at least 50 words (based on our observation of appraisal reviews). In this way, we recognized 100 appraisers and 2,127 appraisal reviews from MPGH.

Afterward, we retrieved the content of each appraisal review by using the unique thread ID assigned to each thread, which is shared by the author’s listing and all other traces. We next extracted the thread’s first trace as the listing. Altogether, we identified 4,054 unique appraisal reviews, i.e.,  $D_{gt}$  and 479 appraisers belonging to Hack Forums and MPGH marketplaces, as shown in Table I. We manually validated all appraisal reviews in  $D_{gt}$ .

### C. Appraisal Review Identification

We next moved to retrieve appraisal reviews posted by “unofficial” appraisers. In our study, we first trained a review classifier to identify all reviews in  $D_{all}$ , then use a set of pre-defined keywords to match appraisal reviews with high confidence.

We first randomly sampled and annotated 2,400 reviews and 2,400 non-reviews groundtruth (300 in each forum for every class) from  $D_{all}$ . Our annotation guideline is compatible with [36], [82]. Specifically, if a trace includes an evaluation of a product that shares opinions regarding its objective attributes, features, performance, quality, overall value, or other common characteristics based on usage experience, it is classified as a review. Note that for data annotation, each sample was labeled only when two annotators (both cybersecurity graduate students) agreed with each other. The inter-coder reliability, measured using Cohen’s kappa coefficients [80], was 0.79. Finally, we obtained 2,093 annotated reviews and 2,213 non-review instances that were mutually agreed on by both annotators. Next, we built a review classifier. In our implementation, we compare the performance of three DNN-based models (TextCNN [68], LSTM [60], BiLSTM [65]) and six statistical ML models (Support Vector Machine (SVM), Naive Bayesian, Logistic Regression, K-Nearest Neighbors, Multi-Layer Perceptron, and Random Forest), which are widely used in review classification tasks [50], [56], [58] on our dataset. Specifically, in DNN models, feature engineering was implemented by utilizing the embedding layer which translated each word into a 256-dimension vector from scratch. In ML

models, we adopted the approaches of previous work [50] and computed word-count-based vectors as inputs to the model. We evaluated the performance of our 9 classifiers by randomly splitting groundtruth into a training (90%) and a testing set (10%), and computed the recall and precision score for each model (see Table III). Ultimately the LSTM model was chosen as it outperformed other models on our dataset, having a recall score of 96.4% and precision scores of 93.1%. By applying our LSTM-based review classifier on  $D_{all}$ , we identify 1,753,413 review traces for further filtering.

We then applied a list of keywords (in Table IV) along with their plural to all classified reviews to match appraisal reviews. Those keywords were decided by manually checking groundtruth appraisal reviews and 1000 random reviews from the classification results. We found that appraisers will indicate that a particular review is an appraisal review by clarifying she received a vouch copy, for example, “I got a vouch copy, here is my honest review...”. Our method is highly conservative and may result in false negatives, but this step was necessary to ensure that our subsequent studies focused only on the appraisal system. We also tried automated approaches, such as *tf-idf* and Word2Vec, to identify keywords. However, neither of them performed well due to the prevalent informal writing style in underground markets and the extensive usage of dark jargon, which often carry crime-related meanings [122]. For instance, dark jargons “rat” and “Illusi0n” mean “remote access trojan”, and “li0n” represent crypter, respectively. We evaluate our keyword match method by randomly selecting and labeling 200 positive samples from each market (all reviews for Evolution and Raid). It yields a precision of 97.8%. Note that determining the number of missed appraisal reviews is challenging. We elaborate on the discussion of potential false negatives in §VIII. Table I shows statistics of our results.

In addition, to study the effectiveness of the keyword-based approach, compared with an appraisal review classifier, we trained another LSTM classifier using 2,400 appraisal reviews from §III-B and 2,400 non-appraisal reviews. Then repeat the evaluation process above. The appraisal review classifier yields a precision of 93.7%. When running on  $D_{all} \setminus D_{gt}$  and randomly selecting and labeling 1,273 positive samples, this model reports a precision of 67.1%, which is far lower than 97.8%. in the keyword match method. It indicates that simply using  $D_{gt}$  to train a classifier is not as effective as the combination of review identification and keyword matching approach.

## IV. CHARACTERISTICS OF APPRAISAL SYSTEM

### A. Workflow of Appraisal System

Before coming to the details of our measurement findings, we first summarize the workflow of a typical appraisal system discovered in our research.

As shown in Figure 3 and Table V, our study outlines the workflow of an appraisal system in underground marketplaces, as well as a representative set of communication traces involved in the process. Specifically, the workflow consists of two steps: appraiser recruitment (①-⑥) and vouch copy appraisal (⑦-⑩). In our study, we observe two channels of appraiser recruitment: one is via vendors’ product listings (see Section V-B), where a vendor will include the requirements

TABLE III: The evaluation of review classifier

Review classifier	Evaluation metrics	
	Recall (%)	Precision (%)
<b>LSTM</b>	<b>96.4</b>	<b>93.1</b>
BiLSTM	94.4	91.9
TextCNN	93.1	92.3
SVM	93.2	89.0
Naive Bayesian	95.1	79.6
Logistic Regression	87.5	90.7
K-Nearest Neighbors (neighbors=3)	3.7	87.3
Multi-Layer Perceptron	89.3	89.8
Random Forest (max depth=2)	67.5	95.4

TABLE IV: Keywords used to match appraisal reviews

List of keywords	Keywords
	Vouch copy, review copy, trial copy, preview copy, free copy, free sample, free trial, free review, free service, vouch review, sample copy

of expected appraisers in his/her product listing to select the qualified appraisers (1-3); the other is via official appraiser groups of the marketplaces (see Section III-B), where a vendor will select an appraiser from the official appraiser group formed by the marketplaces (4-6). Moreover, we observed that both types of appraisers will post requests under vendors’ listings to promote themselves. Additionally, we noted that some non-official appraisers have begun offering their services to review products in underground marketplaces as a separate business. In the vouch copy appraisal step, the vendor will send out vouch copies to the selected appraisers in private (e.g., providing a download link in private messages, emails, or social messaging apps) (7) and then wait for their assessment (8). The appraisers are expected to post an in-depth appraisal review under the product listing (9). The vendor can also show appreciation or disagreement based on the content of these appraisal reviews (10). As a result, the appraisal reviews provided by these specialized appraisers offer valuable insights to other customers regarding the quality of the products, helping them make informed purchasing decisions. Consequently, the appraisal system has become a significant element in transactions, with some users choosing to wait for appraisers to review a product before making a purchase.

### B. Scope and magnitude

Altogether, we identified 18,701 unique appraisers from 8 underground marketplaces during 2008 – 2023. Those appraisers posted 56,229 reviews in total under 25,836 unique listings. In particular, *Hack Forums* has the greatest number of appraisers (43.1%, 8,067), followed by *BlackHatWorld* marketplace (34.8%, 6,505) and *V3rmillion* markets (9.6%, 1,797). Appraisers first appeared in three marketplaces before 2013: *BlackHatWorld*, *Hack Forums*, and *MPGH*. We consider this as a trial period because the monthly number of appraisers either fluctuated tremendously or increased at a low rate. During this time, the first appraiser group - *Official Reviewers Group* - started its recruitment in Jan 2011. Moreover, the earliest listings that mentioned providing vouch copies went back to Dec. 2008 and Oct. 2011 in *BlackHatWorld* and *Hack Forums*, respectively. After Feb. 2014, appraisers

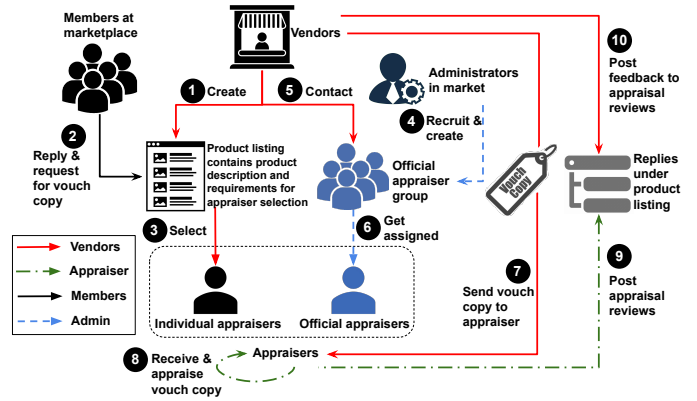


Fig. 3: Overview of steps and actors in appraisal system in underground marketplaces

TABLE V: Quotes from participants involved in appraisal system

Step	Quote
Build up official appraiser group	<p>4 Requirements. If you are interested in applying to Reviewers, you must reach the following requirements: ***. Application. If you'd like to become an Official Reviewer you will need to post a fake review in this thread. Review Template. Please use the following Review Template for your review:*** How will I know if I am accepted? If you are accepted, you will be sent an acceptance PM. The PM will contain everything you need to know to help get you started.</p>
Vendors recruit appraisers	<p>1 Selling cracked NordVPN accounts from 1\$. Accounts up to 2024. I am going to give out 2-3 vouch copies with accounts that expire in a week or less to l33t/ub3r/r00t.</p> <p>2 Hi, i was wondering if i could get a vouch copy of steam recover program that you made, so i can make an in depth comment on my opinions of the product. I'm a bettor with 3 year experience in the field</p> <p>3 Vouch copies have been given out to T***o and S***n</p> <p>5 Thread Link: *** Password: *** Additional Information: ***</p> <p>6 E-book Name: *** Download Link: *** Reviewers required: 2 Pending review by the official Review Team. This post will be updated with a full review within 48 hours.</p>
Vouch copy & appraisal reviews	<p>7 Hi, add me on Skype: t***r for vouch copy, thx.</p> <p>8 Confirming that I have received a vouch copy of the Platinum Package and will be posting my review soon.</p> <p>9 I have received a vouch copy and I'm no way affiliated with this user, this is my HONEST review on S***N. Originality. 10/10 ***. Ease of use. 9/10 ***. Grammar. 10/10 ***. Overall. 9/10. This eBook is no bullsnap. The method in it works 100% and is autopilot. ***. Get the book while its cheap! Great Voucher. Gave me tips and vouched for me. Also gave clear instructions, and provided answers that I need. If you need someone to Vouch you, this guy can do it perfect.</p> <p>10</p>

were observed once other newly-appeared marketplaces were launched; for instance, the *Evolution* launched in Jan 2014 and *Nulled* marketplace launched in Feb. 2015 and reloaded in April 2018. We provide a detailed analysis of the evolution of the number of appraisers in §V-A.

Regarding appraisal reviews, *BlackHatWorld* has the most reviews (26,304, 46.8%), followed by *Hack Forums* (19,414, 34.5%) and *V3rmillion* (3,330, 5.9%). In our study, we found that official appraisers were more active than non-official appraisers. On average, each official appraiser in  $D_{gt}$  contributed 6 reviews, while detected appraisers in  $D_{det}$  wrote an average of three reviews. For example, one of the most active appraisers is A\*\*\*a” (also known as [MPGH]A\*\*\*a”), who has an appraiser profile in the *Vouch Copy Profile* sub-forum of the

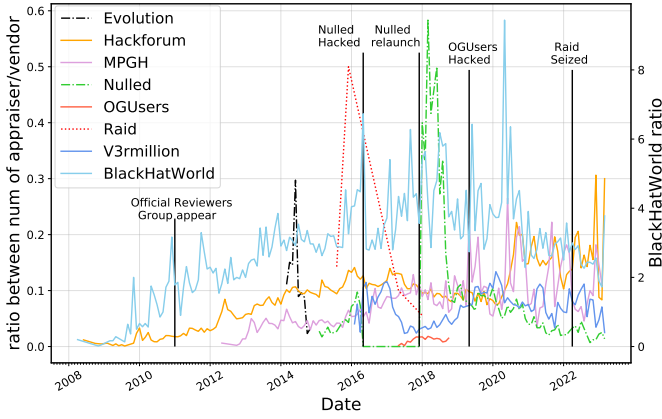


Fig. 4: The proportion of monthly active appraisers to active vendors over time

MPGH marketplace. From May 13, 2017 to Aug 16, 2019, this appraiser contributed 277 appraisal reviews, making him/her the top contributor.

## V. APPRAISER ROLE

In this section, we provide an overview of the appraiser role. We begin by presenting our findings on the evolution of active appraisers over time. We then describe the characteristics of appraisers and their distinctive behaviors in both public and private interactions with vendors.

### A. Prevalence of active appraisers

**Finding I:** *Today a certain number of appraisers exist in most underground marketplaces to support their operation.*

Figure 4 shows the evolution of the proportion of active appraisers to active vendors in eight marketplaces. This ratio was used instead of directly showing the number of monthly active appraisers, as it allows for analysis together with natural changes in the products and user population of respective communities. We adopted the definition of active sellers in [99] to describe *active appraisers*<sup>1</sup>. Specifically, we first choose a time period  $\tau$  (we set  $\tau$  to three months here). An appraiser is considered active at time  $T$  if she posted (1) at least one review during  $T - \tau \sim T$ , and (2) at least one review during  $T \sim T + \tau$ . This definition considers the time that appraisers spend on evaluating the product before posting reviews.

As shown in Figure 4, the proportion of appraisers in *BlackHatWorld* and *Hack Forums*, the two marketplaces that implemented the appraisal system as early as 2008, experienced a rapid increase before reaching a level of stability around 2015. In particular, during the time period of 2009 and 2014, the average number of monthly listings and vendors in *Hack Forums* increased from 1,734 to 5,161 with a growth rate of 198%, and from 850 to 2,673 with a rate of 214%, respectively. Meanwhile, the number of appraisers increased

<sup>1</sup>We also calculate the “survivability” of those appraisers: a given appraiser is still active and posting reviews after a certain number of days. On average, appraisers are active for 227 days.

from 5 to 257, a staggering growth rate of 5,040%. Similarly, in *BlackHatWorld*, the number of appraisers increased by 3,800% (from 5 to 195).

Moreover, we found that the marketplaces launched after 2014 immediately had appraisers appearing as they started off, including the Tor-based marketplace *Evolution*. With one year right after the launch of *Nulled*, *V3rmillion* and *MPGH*, the number of appraisers increased by 170%, 97% and 600%, respectively. For *Nulled*, the appraisal system was integrated when the marketplace was relaunched in January 2018. As a result, the ratio of appraisers to vendors was relatively high, since there were only a limited number of vendors on the platform at that time. Notably, even though *Evolution* was short-lived, the number of appraisers increased from 1 in March 2014 to 22 in June 2014. We also observed that the Covid-19 pandemic had a significant impact on all marketplaces in terms of the number of listings and vendors. However, the ratio of appraisers to vendors remained stable. As an example, the number of vendors in *Hack Forums* decreased from 890 to 111 (a decrease of 88%), while the appraisers decreased from 68 to 34 (a decrease of 50%) between Mar 2020 and Dec 2022. The significant drop in vendors caused a slight increase in the ratio of appraisers to vendors in *Hack Forums* starting from 2020, as shown in Figure 4. The main takeaway is that the appraisal system of marketplaces requires a certain number of active appraisers to support its operation, regardless of the popularity of the marketplaces.

We found it interesting that in *BlackHatWorld* each vendor on average offers 13 vouch copies for appraisal, likely because SEO and social media-related products make up the majority of this marketplace. More specifically, vendors in this marketplace typically hold a large number of backlinks and social media promotions, such as followers, likes, and views. They provide several vouch copies, each containing only a small number of backlinks or followers, to multiple appraisers. In this way, vendors can receive vouches from multiple appraisers and boost their listings with the help of appraisal reviews.

### B. Characterizing the Appraiser Role

**Finding II:** *Vendors adhere to strict rules when selecting appraisers, as they aim to ensure that only trustworthy appraisers are involved in the process.*

**Merits for appraiser selection.** As mentioned earlier, appraisers can be recruited either by official appraisal groups or by vendors who provide appraiser requirements in their listings. To examine the criteria used to select appraisers and the features that distinguish them from general users, we analyzed the requirements listed in recruitment traces of appraisal groups as well as those specified by vendors in their listings. Specifically, we identified appraisal selection criteria such as VIP status, minimum number of posts, length of membership, and reputation score from the recruitment posts of two appraisal groups: the *Official Reviewers Group* and the *Official Appraisers*. We then used these criteria to match the appraiser requirements specified in vendors’ listings (if they existed). Additionally, we manually checked the matched vendors’ listings to identify any other selection criteria, such as whether the appraiser was a staff member of the marketplace.

In total, we identified five merits that are commonly-used to determine whether a user can be selected as an appraiser and recognized 782 unique listings which mentioned appraiser requirements. The most frequently used criterion was VIP status, with 67.3% of the listings requiring it. The second most common criterion was the minimum number of posts a user had made, with 29.2% of the listings requiring it. Additionally, some vendors preferred to rely on marketplace staff (12%) to perform appraisals. It is worth noting that some criteria may be specific to certain marketplaces and may not be available in a user's profile in other marketplaces. Vendors may also use a combination of these criteria to select qualified appraisers. Table VI summarizes these merits. Below we further examine whether the appraisers selected by vendors meet the identified criteria, and compare their merits with those of non-appraisers, such as buyers who leave reviews after making a purchase.

- *Minimum number of posts.* The total number of posts can indicate the activeness of a user in a marketplace. It is also one of the mostly-used rules by vendors to find an appraiser. We observed that 106 listings (46.5%) required appraisers to have at least 500 posts to apply for review copies. After checking the profiles of appraisers, we found that 93.9% of them met this requirement. Furthermore, appraisers had an average number of posts over 1,000, which is significantly higher than that of non-appraisers (242), as shown in Table VI.

- *Whether VIP.* At some marketplaces such as BlackHatWorld, Hack Forums, and Nulled, users can upgrade their accounts by purchasing VIP memberships to gain access to additional features and privileges (e.g., access to a VIP forum). For instance, Hack Forums offers a L33t membership that costs \$25 for a 6-month upgrade. We identified 526 listings across the three marketplaces of BlackHatWorld, Hack Forums, and Nulled that required a VIP membership before a user could apply for a vouch copy. This is the most commonly used requirement by vendors. For instance, a listing may state that "2 Free Review Copies of STARTER Package are Only Available for Jr.VIP and Higher Members."

- *Minimum reputation score.* In underground marketplaces, a user's reputation score is determined by the ratings they receive from other users, which can be positive (increasing the score) or negative (decreasing the score). The value of the reputation score varies from 25 to 273 on average, depending on the difficulty of acquiring a reputation score. From Table VI, it can be seen that both ground truth and detected appraisers have a significantly higher reputation score than non-appraisers.

- *Length of membership.* The length of membership is a measure of how long a user has been registered as a member on a marketplace. In our study, we found the requested length of membership for appraisers varies from one month to one year. We calculated the membership length for each user by measuring the time between their registration date and their last post. Our results show that there is a small difference in the average membership length between appraisers (816 days) and non-appraisers (630 days).

- *Other requirements.* After conducting manual checks on vendors' listings, we discovered that some vendors choose marketplace staff members (administrators or moderators) as appraisers. In total, we found 94 listings where review copies

were only offered to staff members. Some vendors explained that they chose staff members due to their high prestige and popularity in the marketplace, and because they are considered trustworthy and "out of the concerns of leaking out".

**Finding III:** *Less-trusted appraisers may post fake reviews to promote vendor's sale, but they are likely to be reported once victims of the scam appear.*

**Less-trusted appraisers.** To understand the credibility of non-official appraisers, we looked into the scam reporting sub-forum of each marketplace to determine if there were any scam reports linked to the appraisers we had discovered. Note that those sub-forums also help marketplace administrators identify potentially untrustworthy appraisers who may be falsifying product reviews. Specifically, we first utilized the dependency parser in spaCy [21] to extract all subjects (with the label of *nsubj*), objects (with the label of *obj*), and object of a preposition (with the label of *pobj*) in each sentence of these reports. Then we filtered the reports that contained at least one appraiser's username in any of the positions above (i.e., *nsubj*, *obj*, and *pobj*), before we used a list of keywords related to a vouch copy or an appraisal review to identify the posts related to appraisers' vouch activities. For instance, our method will flag the report with title "L\*\*\*p Posted Fake Vouch for D\*\*\*e" along with the appraiser, i.e., L\*\*\*p. This process identified 82 unique reporting threads and 22 (0.2%) less-trusted appraisers. The average length of membership of those appraisers is 327 days and the number of previous posts is 2,461.

After manually examining 22 scam reports, we identified three categories of reported suspicious appraisers, who might post fake vouch reviews. First, suspicious appraisers have a personal relationship with the vouch copy provider. The appraiser will post a positive but fake review per the vendor's request, even though he might not receive any free vouch copy. For instance, in report "Scam Assist by P\*\*\*k - \$75" in Hack Forums, the appraiser with user ID P\*\*\*k was blamed for posting a fake appraisal review, leading numerous users to get scammed by the vendor who sold Motorola Xoom tablets. In the report, P\*\*\*k admitted that he actually did not receive the tablets and the vendor is one of his friends. Surprisingly, the report author also found evidence that this appraiser had received \$100 for writing appraisal reviews for the vendor.

The second type of suspicious appraisers are those who use multiple accounts created by the same vendor. In other words, vendors use different aliases to pretend to be appraisers and post appraisal reviews for themselves. For example, in the report with the title "A\*\*\*x is a Scammer" in MPGH, the author requested the marketplace administrator to check the IP address of the appraisers, which confirmed that A\*\*\*x and L\*\*\*n were the same person.

The third type is a fake appraiser group. The goal of this kind of group is to bump the sale thread to the top pages by posting fake appraisal reviews. For instance, in MPGH, a user posted a report with the title: "Apology Regarding Jades Expose (Full Story)" and mentioned his experience in the fake appraiser group. Specifically, a vendor called U\*\*\*y invited him to join the so-called scamming group. After joining, he was told "that all he needed to do was vouch or ask for a vouch copy then type something like "AWESOME" or "100%



TABLE VI: Merits for appraiser selection

Merit (non-exhaustive list)	# of listing (%)	Value set by vendor in average (if applicable)	# of groundtruth appraiser meet requirements (%)	# of detected appraiser meet requirements (%)	Groundtruth appraiser's merit value in average	Detected appraiser's merit value in average	Non-appraiser's merit value in average
Min # of posts	228 (29.2%)	618	25 (100%)	408 (92.9%)	3,788	1,138	242
Whether VIP*	526 (67.3%)	BlackHatWorld: Jr. VIP Hack Forums: UB3R/L33T MPGH: Premium Member Nulled: VIP	20 (95%)	251 (86.3%)	96 (78%)	2,342 (72.7%)	16,552 (37%)
Min reputation score	69 (8.9%)	BlackHatWorld: 80 Hack Forums: 273 MPGH: 106 Nulled: 35 V3rmillion: 25	- † - - -	8 (100%) † 8 (88.9%) - -	- † 727.4 - -	370.1 † 205.7 145.6 17.3	62.2 † 24.5 28.0 6.6
Length of member (days)	26 (3.3%)	103	3 (100%)	41 (91%)	876	814	630
Whether staff‡	94 (12%)	Administrator/moderator/staff	-	-	8.2‰	0.6‰	0.1‰

\* The users' VIP status and type are only available in the following two marketplaces in our dataset: Hack Forums and Nulled.

† Users' reputation score system in Hack Forum was deleted in June, 2018 and replaced with contracts system.

‡ Whether a user is a staff can be found from the following two marketplaces in our dataset: Hack Forums (users with staff badge) and Nulled (users' group information).

LEGIT” and more to review”. With such experience, the report author realized that “no wonder why it got so many vouches & stuff quickly”.

**Finding IV:** *Some appraisers may write biased reviews that collude with vendors to promote their products or threaten vendors to obtain a vouch copy.*

**Appraiser’s private interactions with vendors.** In this section, we investigated the private messages exchanged between appraisers and vendors on the underground marketplace Nulled. Specifically, we analyzed a leaked dataset from Nulled and retrieved all messages involving both appraisers and vendors in the same listing. Next we used a set of keywords in Table IV to find all communications related to appraisal activities. In total, we found 26 conversations containing 275 (0.3‰) communication traces related to appraisals. Manually checking each communication yielded three observations.

- *Review template.* We observed three cases in which vendors interfered with appraisers’ reviews to manipulate the content and better promote their sales. For example, one vendor provided a template for a positive review that the appraiser could use:

*“Vendor: Hey, could you maybe vouch for my sales here: [link]. If you want say smth like: The seller gave me an vouch copy got the scraper in a rar, works fast and doesn’t crash just like the seller said! Would recommend this to everyone.”*

Other vendors may also instruct appraisers on what should not be included in their appraisal review to prevent sensitive information about the product from being leaked.:

*“Vendor: Don’t post any screenshots please, event names are secret and should not be shared to public.”*

- *Negative review in exchange for a vouch copy.* We came across an appraiser who intentionally posted a negative review about the vendor’s sale listing, despite not having received a vouch copy. This was done with the intention of bargaining with the vendor to receive a vouch copy.:

*“Vendor: Hi, I seen your left negative rating in my thread. Sir I am newbie here. Looking to sell my new*

*product. If you need Vouch copy I will give you now. Please remove that negative Rep. Please I am selling legit 100% working coins. [link]. Thanks Appraiser: if you give a vouch copy, I will change my opinion.”*

- *Technical support from the vendor.* The technical support provided by sellers helps appraisers to successfully test their products, which can prevent negative reviews to some extent. One of the five cases we observed looks like this:

*“Appraiser: Hey it didn’t work unfortunately :P  
Vendor: You need to use the account’s username if you want to use on PSN, mobile, etc. Try this:[username]. If it works, please leave some positive feedback on the original thread so people know it’s legitimate.  
Appraiser: My bad it worked, thanks! will leave a review!”*

## VI. APPRAISAL MERITS

In this section, we present an analysis of appraisal reviews. Starting with an overview of product categories being reviewed, we then elaborate on the assessment standards that appraisers use when evaluating a product.

### A. Items to appraisal

**Finding V:** *Most appraisers prefer appraising products in the same category.*

**Appraisal item analysis.** In this section, we analyze the product categories in appraisal reviews. Specifically, we started by identifying eleven categories of items that were appraised. Next, we used a state-of-the-art illicit product classifier [99], [110] trained on underground forum corpus to categorize the listings of vendors. Finally, we linked each appraisal review to its corresponding listing category.

As shown in Table VII, we determined eleven product categories based on our dataset and previous cybercrime studies [37], [105], [110]: account, social booster services, email, video game, malware, RAT, botnet, website, hosting, making

TABLE VII: Appraiser and appraisal review per category

Category	# appraisal review (%)	# appraiser (%)	# appraisal listing (%)
Website	19,765 (35.2%)	4,002 (21.4%)	3,803 (15.1%)
Making money	14,819 (26.4%)	4,189 (22.4%)	8,881 (35.3%)
Account	5,940 (10.6%)	2,618 (14.0%)	3,798 (15.1%)
Other	5,374 (9.6%)	2,431 (13.0%)	2,581 (10.3%)
Social booster	3,372 (6.6%)	1,851 (9.9%)	1,838 (7.3%)
Malware	2,443 (4.3%)	1,281 (6.8%)	1,768 (7.0%)
Game	1,246 (2.2%)	703 (3.7%)	700 (2.8%)
Hosting	847 (1.5%)	467 (2.5%)	517 (2.1%)
Botnet	655 (1.2%)	374 (2.0%)	503 (2.0%)
Trojan	649 (1.2%)	355 (2.0%)	498 (2.0%)
Email	759 (1.3%)	430 (2.3%)	241 (1.0%)
Total	56,229	18,701	25,836

money guide and others. We present the detailed description for each category below:

- *Account*. The listings in this category mainly contain two types of products: 1) vendors who sell either single or many accounts in social media (i.e., Twitter and Instagram), video games and streaming (i.e., Netflix and Spotify), and 2) the tools for generating or cracking accounts in bulk.

- *Social booster services*. In the category of social booster services, the anonymous merchants aim to supply a range of synthetic followers, views, likes and subscribers.

- *Email*. Within the email category, the two main themes are 1) spamming services or tools for emails or SMS; and 2) an email list for spamming.

- *Video game*. The prominent product in this category is game cheat for different purposes, such as power-leveling, rank boosting, auto-run game bots and unlimited resources in video games.

- *Malware*. The malware category is comprised of various malicious apps such as crypter, exploit kit, ransomware, worm, keylogger, cryptojacking (miner) and virus spreader. The keylogger and cryptojacking are prominent products in this category.

- *RAT*. Generic RATs (e.g., Blackshades and jRAT) or malicious RDP services are the prominent products in this category.

- *Botnet*. The listings in this category are selling slaves/bots, tutorials, and platforms related to botnet or DDoS services.

- *Website*. This category is composed of two types of products: 1) blackhat/greyhat search engine optimization (SEO) techniques; and 2) VPN connections and proxies.

- *Hosting*. This category contains listings that sell web hosting services through VPS.

- *Making money guide*. These listings sell tutorials about how to earn money such as eWhoring and gambling.

- *Others*. Others contain listings that do not fall into the previous categories. It contains products related to physical items, gift cards, coupons and so on.

To train the illicit product classifier, we manually labeled 1,500 (5% of all) unique listings as groundtruth while ensuring

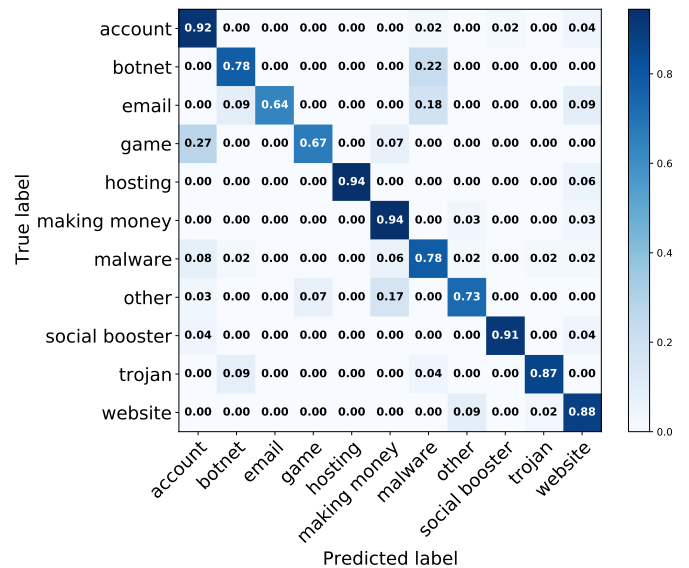


Fig. 5: Review classifier confusion matrix

each category contained at least 50 samples. Each listing sample is a concatenation of its title and product description, after we cleaned the data by removing stop words, punctuations, numbers and URLs. We tokenized each sample and calculated a *tf-idf* value for each word for each sample, and used these values as inputs to a Linear SVM under L2-Loss classifier implemented with *scikit-learn*. We also utilized SMOTE [44] to mitigate the imbalance in the distribution of the listing categories. The performance of the classifier was evaluated using another 300 labeled samples. The average precision is 87% and the average recall is 82%. The confusion matrix is shown in Figure 5.

**Findings.** As shown in Table VII, we observed that website-related products have appeared in most appraisal reviews (35.2%, 19,765), followed by making money guides and accounts. This is because website-related products make up the majority of the BlackHatWorld marketplace, which has the most appraisal reviews.

We also studied the appraiser’s preferences for appraising either a specific product category or across multiple categories. Figure 6 shows the distribution of appraisers across various product categories. The value on the diagonal indicates the number of appraisers who had previously posted at least one appraisal review in the same category. From the figure, we found that most appraisers prefer appraising products in the same category, which could be an attempt to establish themselves as experts in a specific product category and increase their chances of being selected by vendors.

### B. Assessment merits

We further studied the merits that appraisers use to assess products/services. To summarize those merits in each product category, we leveraged the review template of two official appraiser groups (as illustrated in Section III-B) and individual appraisers (see an example in Table V), to understand how appraisers provide product assessment from different

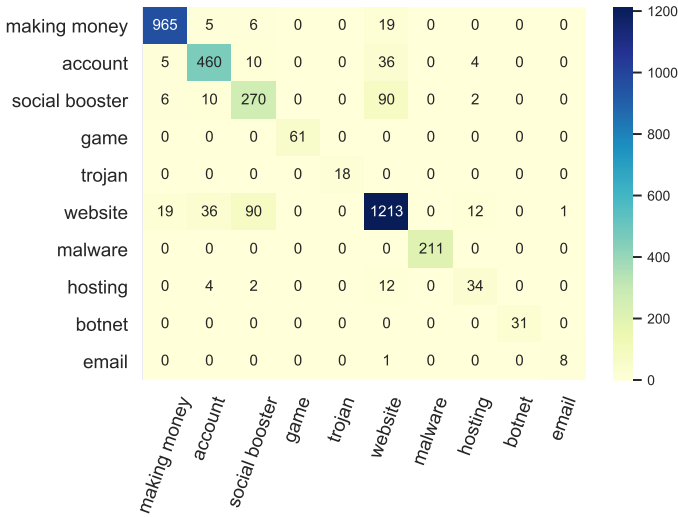


Fig. 6: Appraisers across multiple product categories

TABLE VIII: Assessment metrics

Product category	Assessment merit (non-exhaustive list)
Making money guide	Grammar/language, method originality/uniqueeness, ease of use, design/layout, content, price, method, support, compatibility, effectiveness, profit, investment/cost
Social booster services	Support, followers, views, likes, communication, retweets, subscribers, price
Website	Turnaround time (TAT), backlink features (types, number of received backlinks, ranking scores and domain age), communication, price, support, SERP boosting results, keyword features (# of searches, competition and KD value)
Malware	Ease of use, file size, price, GUI/panel design, support, features, detection, stability, installation, functionality, compatibility, performance
Hosting	Storage, speed, memory, support, uptime, bandwidth, databases
Video game	Aimbot, triggerbot, visuals, support, radar, bunnyhop, RCS (recoil control system)

perspectives. More specifically, we designed a regex,  $([a-z]+):\\s*\\d.*?([a-z]+):$ , to extract the merits that appraisers mentioned in their reviews (i.e., Support: 10/10). Next, we ranked those merits according to their frequency and selected the top 20 for each product category. We then manually identified and combined the merits in the same category. In total, we found 4,363 appraisal reviews using templates and extracted 49 unique merits. Table VIII shows the result.

We further summarized the assessment merits into 4 categories:

- *Delivery speed.* The turnaround time (TAT) and speed are merits used by appraisers to describe the product delivery speed. Appraisers often use adjectives like "fast" or quantitative terms, such as "I received the review confirmation on the 23rd and received the report on the 26th," to accurately describe the time span.
- *Product characteristics.* The merits in this category vary across different product categories. For instance, when appraising malware, appraisers consider factors such as the design of the control panel (including its theme color, functionality

description, and button design), detectability from scan results, stability (e.g., whether the malware crashes or freezes), installation time, and functionality (including features such as keylogger, file explorer, webcam viewer, mutex, and BSoD on termination of the client). Regarding making money guides, the appraiser will emphasize grammar (checking for errors, typos, jargon, and confusing sentences), uniqueness of the method (determining whether it's a common or saturated approach), design (e.g., evaluating the layout, organization, and inclusion of visuals), easy to use (time cost to set up and begin to make a profit), and investment (the amount of initial capital required).

- *Customer service.* Appraisers commonly used two merits – communication and support – to describe their interactions with vendors. They noted whether vendors responded quickly and provided detailed explanations for frequently asked questions (FAQs).
- *Value.* Appraisal will evaluate whether the listing price is reasonable or not, compared to the product's quality and functionality. Such information is usually recorded in the "price" merit.

## VII. THREAT INTELLIGENCE IN APPRAISAL REVIEW

In this section, we shed light on appraisal reviews as a new source of CTIs. We first identified CTI taxonomy for products in the underground marketplaces through a literature review as detailed in §VII-A, Further §VII-B details how we retrieve CTIs. In §VII-C, we compare appraisal reviews with other sources of CTIs to reveal how they supplement other sources and provide new insights into underground illicit products.

### A. A Taxonomy of CTI

**Finding VI:** *The CTI obtained from appraisal reviews can enhance our understanding of underground illicit products.*

As described in §VI, we observed that appraisers often discuss the usage and quality of products in their reviews, which indicates that appraisal reviews can provide valuable CTI. To identify useful CTI that can enhance the detection of cybercriminal activities, we defined a taxonomy of CTI associated with products in underground marketplaces. Note that existing CTI taxonomies (e.g., OpenIOC [104], STIX [100] and yara [120]) mainly focus on malware, but not other products (e.g., social boosting services, or blackhat SEO tools) in the underground marketplaces. However, the CTI associated with those products also provides valuable information for detecting and mitigating cybercrime activities (e.g., fraudulent accounts and malicious website detection).

We developed our taxonomy through a literature review. In particular, we manually examined the last eleven years of research from IEEE S&P, USENIX Security, CCS, NDSS, WWW and APWG eCrime. Our team focused on topics related to blackhat SEO campaign detection, malware detection, fraudulent account detection, cybercrime, and underground marketplace. We then manually searched through the related work of these papers for relevant research. In total, we reviewed 94 articles and papers on the topic of cybercrime ranging from 2011 - 2022. We next conducted a thorough analysis of the features used in previous studies to identify and classify

TABLE IX: Taxonomy of CTI by product category

Category	Sub-category	CTI		
Website	On-page SEO (keyword generation and article spinning)	KW search volume		
		KW competition score		
		KW CPC		
	Off-page SEO (bulk backlinks)	Off-page SEO (bulk backlinks)	Article length	
			Type of backlink	
			# of alive backlinks (including # of site directory submissions, # of blog posts, etc)	
			Search engine ranking scores of backlinks	
			Domain age of backlinks	
			Geolocation of backlinks	
			Proxy service	Type of proxy
Geolocation				
Account			Bulk account	Type of account
				# of accounts
	Whether verified			
	Verification methods (phone or email verified)			
	Account age			
	Social booster	Whether has profile info (photo, bio description...)		
		Upvotes / downvotes		
		Views		
		Whether high-retention (HR) views		
		Comments		
Malware	General	Watch hours		
		Subscribers		
		Followers		
		Likes		
		Tweets		
		Friends		
		Geolocation of followers		
		Bulk email creator	# of emails	
			Whether FUD	
		Botnet	Botnet	FUD types (scan time or run time)
Filename				
Operating system				
Version				
Size				
Hash				
Programming language				
whether need dependencies				
Anti-virus detection result				
Whether auto-update				

cybercriminal activities. For instance, some studies leveraged the number of followers to detect fake social media accounts. We consider these features as valuable CTI from underground marketplaces. Altogether, we identified 41 unique types of CTI among 3 product categories (website, account, and malware) shown in Table IX. We also elaborated on our systematized work below.

**Website.** CTIs in the website category are mostly related to black-hat SEO techniques. In on-page SEO optimization, keyword selection is the most important part in terms of generating relevant terms and articles [54]. Previous work shows that attackers preferred targeting low competition keywords [53], [76] such as long-tail keywords [72] but with high search volume [118] and cost per click (CPC) [64]. In article spinning which aims to create the deceitful appearance of what appears to be new content so as to distinguish it from what already

exists, Shahid et al. [95] utilized some basic lexical features (i.e., word count and sentence count) of generated articles to detect spun content and its seed without needing the text spinner’s dictionary. The length of an article is also used to identify a malicious website for phishing and spam [74], [84], [90].

In off-page SEO techniques, previous studies have examined how to use the merits of backlinks to detect malicious activities, for example, using the number of backlinks to detect websites created through private blog networks (PBNs) [109] or link spam [33], [116]. Other work leveraged the search engine ranking scores (i.e., page ranking (PR), domain authority (DA) and page authority (PA)). For instance, Du et al. [53] infiltrated the spider pool - a new type of blackhat SEO infrastructure which constructs link networks using cheap domains with low PR. Others [47], [97], [98] made use of those scores to detect spam links.

**Account.** Previous research has investigated how to leverage the account features to detect fake accounts. Prominent examples include using the age of the account (in days) [32], [125]; or the number of characters in the profile description [45], [96]; or whether an account has a profile picture [38], [96]; or whether it has been phone verified at registration time [121] to identify spammers in a social network. In addition, the verification status of an account was utilized as a useful indicator to detect fake news spread through social media [75], [107], [119].

We also took social booster service into consideration here, as it is related to social media account. Those features include the number of followers [29], [30], tweets [42], friends [107], and YouTube video views [108], [111] which are used to evaluate the credibility of an account. Jang et al. [66] leveraged the geographical location and distance of followers in an online social graph to detect fake followers in Twitter.

**Malware.** CTIs in the malware category occur primarily in the form of Indicators of Compromise (IOC) which are forensic artifacts of an intrusion such as SHA256 hashes of attack files and malicious file sizes [73]. We adopted the CTIs pre-defined in existing IOC frameworks including OpenIOC [104], STIX [100] and yara [120] used for identifying a known malware, an attacker’s methodology, or other evidence of a compromise.

## B. CTI Extraction

To collect CTIs automatically from the appraisal reviews within the corresponding category, we adopted both regex and the state-of-the-art CTI extraction approaches (i.e., named-entity recognition (NER)-based methods) [62], [69], [83], [115]. Specifically, for CTIs that have fixed patterns (i.e., MD5 hash: 9e\*\*\*d4), we designed a set of regex to retrieve their value with high accuracy. We show four CTIs along with their regexes in Table X, and the full regex list in Table XIV in Appendix A.

For the remaining CTIs, we used the state-of-the-art CTI extraction approaches (i.e., named-entity recognition (NER)-based methods) [62], [69], [115] to label CTIs and their values within sentences. In our implementation, we adopted spaCy’s NER engine [62] – an existing NER model which uses deep

TABLE X: Examples of regexes used to extract CTIs

CTI	Regex
Hash	<code>\b[a-fA-F\d]{32}\b\b[a-fA-F\d]{40}\b\b[a-fA-F\d]{64}\b</code>
Filesize	<code>(([0-9]+(?:[.]\d+)+)*s*(?:k mb byte))</code>
KW CPC	<code>cpc(?:[a-z\s+:-]{1,24})\$(\d+,*\d*k*+*)</code>
Acc verified	<code>(?email verifilphone verifil\spva\s\ spv\s)</code>

TABLE XI: Evaluation of adapted spaCy’s NER model

Category	CTI	Precision	Recall	F1-Score
Social booster	Followers	84.4%	87.1%	85.7%
	Views	83.2%	82.1%	82.6%
	Likes	84.3%	85.1%	84.6%
	Subscribers	85.1%	83.2%	82.4%
Website	PageRank	89.5%	88.5%	89.0%

convolutional neural networks – and adapted the pre-trained *en\_core\_web\_sm* model to the threat intelligence domain. To train the model, we first randomly selected and annotated 100 unique reviews for each CTI in Table XI. Then we adapted the pre-trained model to the CTI domain by performing 1,500 iterations over the annotated training data, shuffling at each epoch, and using minibatch training with a batch size of 4, to update weights in the neural network, while preserving all other components (i.e., tokenization, word2vec, etc.) in the pipeline. We evaluated the performance of the model using an additional 50 randomly selected samples for each entity. Table XI shows the results of the test dataset.

After applying the CTI extraction model to 33,184 appraisal reviews in website, account and malware product categories, we extracted 23,978 CTIs belonging to 16,668 (50.2%) reviews. The website category has the highest number of CTI, with 15,508 (64.7%) instances from 10,258 (61.5%) appraisal reviews by 2,637 appraisers. The account category follows with 7,099 (29.6%) instances from 5,056 (30.3%) reviews by 2,914 appraisers, and the malware category has 1,371 (5.7%) instances from 1,354 (8.1%) reviews by 855 appraisers.

### C. Comparison with CTIs from Different Sources

**Finding VII:** *Appraisal reviews provide additional CTIs that are not typically captured through traditional intelligence gathering methods.*

**Listings and non-appraisal reviews in underground markets.** Here, we compared the CTIs extracted from appraisal reviews with those retrieved from product listings and non-appraisal review traces in underground marketplaces. Specifically, we applied the CTI extraction techniques (see Section VII-B) to 1,181,426 listings and 1,697,184 non-appraisal reviews. Note that we consider the reviews that were not matched by the keywords listed in Table IV (see Section III-C) as non-appraisal reviews, which include the reviews from buyers. Table XII shows the result.

We observed that 8.9% (105,020) listings and 2.7% (45,727) non-appraisals contain CTIs, compared to 50.2% (16,668) appraisal reviews. In addition, when comparing three product categories (website, account, and malware), appraisal reviews containing CTIs consistently exhibit a higher proportion than listings and non-appraisal reviews. This is particularly

TABLE XII: CTI comparison between non-appraisal reviews and appraisal reviews

Category	# of appraisal review contains CTI (%)	# of listings contains CTI (%)	# of non-appraisal review contains CTI (%)
Website	15,508 (78.5%)	18,165 (0.2%)	11,135 (0.7%)
Account	7,099 (73.4%)	50,420 (4.3%)	20,520 (1.2%)
Malware	1,371 (36.6%)	36,435 (3.1%)	14,072 (0.8%)
Total	16,668 (50.2%)	105,020 (8.9%)	45,727 (2.7%)

noticeable in the website category, where almost 78.5% of appraisal reviews contain CTIs, in contrast to only 0.2% in listings and 0.7% in non-appraisal reviews. The main takeaway here is the appraisal reviews exhibit a higher CTI density compared to other sources that have a much larger scale in underground marketplaces.

We next compared the overlap of CTIs in appraisal reviews, listings, and non-appraisal reviews. More specifically, we selected 5 CTI categories under the malware category: file hash, filename, whether need dependency, whether scan time or run time undetectable, and detection result. Unlike other features from the account or website product category, these malware-related CTI values are unique to specific malware and can be easily distinguished. In total, we identified 526 CTIs within these 5 CTI categories from 735 appraisal reviews. Only 34 CTIs are shared with listings and non-appraisal reviews. All the remaining 492 (93.5%) CTIs can only be found from appraisal reviews. For instance, in the “Vox Office Builder” listing, the appraiser provided comprehensive information about the builder, which included the names of three files, their respective file sizes, hashes (MD5 and SHA1), and their antivirus scan results. It shows that the appraisal reviews can serve as a supplementary source of CTI, adding substantial value to the comprehension of these illicit products.

Interestingly, in addition to the CTI values that were either shared with or uncovered by appraisal reviews, we observed six cases where appraisal reviews provided different CTI values than those offered by listings. Specifically, those appraisers found that the malware sold by the vendor is actually not either scan-time undetectable or run-time undetectable, despite the vendor asserting in listings that the malware is fully undetectable (FUD). For example, in the listing that sold “Hyper Downloader”, the vendor showed his clean antivirus (AV) run-time results. However, the appraiser said “When I try to run it, my Chinese version 360 AV picked it up immediately”.

We also observed some CTI categories that are not covered by the listings. The appraisers may express their personal opinions regarding the price set by the vendor. For instance, “I received a vouch copy. I feel like this ebook is all public information that’s been reiterated in a ton of ebooks. I honestly wouldn’t recommend buying this for the current price... maybe if it was \$5 to \$10”.

**Public CTI sources.** We then study how CTIs extracted from appraisal reviews supplement public CTI sources (i.e., VirusTotal [112], DigitalSide [52] and industrial white papers).

Specifically, we submitted 493 malware hashes extracted from appraisal reviews to both VirusTotal and DigitalSide. Surprisingly, only 2 (0.4%) hashes are labeled as malicious, 9

TABLE XIII: CTIs mentioned in white papers

Category	CTI	Company (# of white paper mentioned)
Operating system	Version	FireEye (4), ZeroFox (7), Wapack Labs (5), Cyjax (13), EclecticIQ (1), ThreatConnect (1), Qualy (3), F5 Labs (3)
	Filesize	FireEye (6), Recorded Future (5), ZeroFox (2), Cyjax (1), Qualy (3)
Malware	Hash	FireEye (5), ZeroFox (1), Qualy (3)
	Programming language	FireEye (8), EclecticIQ (1)
	.Net framework version	FireEye (3), ZeroFox (4), Cyjax (1)
		ZeroFox (1)

(1.8%) are labeled as benign, and the remaining 482 (97.8%) do not have a linked record in either platform. It is possible that those attackers use local AV versions and do not submit samples to VT to avoid sharing.

We also compared CTIs extracted from appraisal reviews with CTIs in white papers. Specifically, we identified 14 popular organizations who collected CTIs from underground marketplaces and forums, namely: Trellix by FireEye [23], Recorded Future [16], ZeroFox [27], Digital Shadows [6], Cyjax [5], Red Sky Alliance by Wapack Labs [17], EclecticIQ [7], ThreatStream by Anomali [1], CTI League [4], ThreatConnect [22], Qualys [15], Skurio [20], F5 Labs [8], and Intel 471 [10]. We next collected white papers from each company’s official site that discussed threat intelligence from underground markets and forums. Here we took advantage of search engines embedded within the site and applied a set of keywords (i.e., underground marketplace/forum, darknet, dark web and threat intelligence) to it if applicable. In total, we collected 218 white papers, reports and blogs dating from between 2016 to 2022. We then manually investigated each of them to find if any of the CTIs defined in Table IX were mentioned. Table XIII shows the results. Altogether, we found 9 (64%) cybersecurity companies whose 58 (27%) unique white papers mentioned the CTIs defined by us.

We observed that 1) Only 2 (1%) white papers cover the topic in the website and account category. Most of those white papers only focused on malware (especially ransomware, exploit and trojan). Specifically, out of the total 218 white papers, 166 (76%) included a discussion on ransomware, detailing their initial appearance date, version, target victims, attack procedure, CVE, hashes, and more. The appraisers focused on other aspects such as the encryption algorithm, price on underground marketplaces, and detectability by antivirus scanners. Another 42 (19.3%) white papers provided analysis on exploits and trojans, covering their variants, IP addresses, domain names, targeted systems, and more. Appraisers, on the other hand, evaluated these illicit products based on their ability to bypass User Account Control (UAC), detection rates, filenames and sizes. Such thorough assessments by appraisers have significantly enhanced our understanding of malware by providing valuable additional information. Furthermore, our manual analysis revealed that appraisers evaluate a broad range of illicit products, such as crypters, miners, keyloggers, botnets, builders, worms, stealers, exploit kits, and more. This diverse range that appraisers target is expected to greatly supplement the intelligence collection efforts, providing a more comprehensive understanding of the threat landscape; 2) The threat intelligence collected by those companies is mainly

from the listings posted by vendors, instead of from reviews posted either by appraisers or buyers; 3) Some CTIs were gleaned through software analysis made by researchers, which requires a lot of human labor. Our observation indicates that the appraisal review is still an under-explored area but has great potential in helping researchers to fight against cybercriminals with less costs and effort.

## VIII. DISCUSSION

**Limitations.** Although our analysis of the appraisal systems in 8 underground marketplaces provides insights into understanding product merits and cyber threat intelligence, still, we only take into consideration the marketplaces whose communication traces are mostly written in English and leave out the non-English marketplaces which also contribute to a large number of cybercriminals. In addition, we only analyzed CTIs from three major categories related to malware and malicious services. Therefore, the threat intelligence we present is still non-exhaustive in its current form. Moreover, as mentioned earlier, to better support our measurement analysis, appraisal review identification was tuned toward high precision, the method for appraisal review identification could yield some potential false negatives. For example, a review may not consist of any keywords listed in the Table IV but simply mentioned testing the product for free: “...I have tested the hosting with the *free version* and the web server seems fast. There is a decent amount of features...”. Furthermore, we only analyzed the untrustworthy appraisers but did not examine the effectiveness of the appraisal system in enhancing trust, mitigating fraud, or influencing user behavior. We will leave the study on a more efficient appraisal review detector as our future work.

**Ethics of data collection.** This study is guided by our institute’s IRB. We effectively took action to address a variety of ethical concerns that arise from gathering and analyzing data from underground forums. More specifically, to restrict the burden we added to the network and marketplace servers in our data collection, and we set parameters such as sleeping time to limit the speed of crawling. We also avoided censorship of site administrators by registering as users and providing as input to the scraper a session cookie that we obtained by manually logging into the marketplace, plus the usage of proxies across the world. While we acknowledge the ethical implications of using cookies, which enables us to bypass the CAPTCHA and may not follow the policy set by site administrators, the benefit of ensuring data integrity and completeness weighed in favor of this design choice. Our data scrapes did not require us to establish reputable accounts or interact with harmful content, since all the content within these markets is publicly accessible to all registered users. The registration is open to all market visitors. During this process, we only need to create a username and password, along with providing a usable email address to receive a verification code. There is no need to provide any Personally Identifiable Information (PII). Aligned with the choice of previous cybercrime studies [101], [124], we disclosed the links to underground forums and we believe the research benefits (i.e., reproducibility and transparency) weighed in favor of providing links. In addition, using publicly available or leaked datasets has been acceptable in previous studies on the underground ecosystems [28], [81], [102], [122]. The CrimeBB dataset [89] we used obtained approval from

their Research Ethics Board (REB) and we followed the data sharing agreements from the Cambridge Cybercrime Centre. Similar to previous work [88], [102], our study also used the Nulled database [87] which consists of private messages among Nulled users. Note that our analysis of private messages was focused on identifying the interactions between appraisers and vendors, and not analyzing user identities or message content. Similar to previous work [88], [102], we did not find PII in the dataset during our manual analysis. We did not identify particular members from the marketplace, nor did we publish their usernames. We also replaced their sensitive information (i.e., email, Skype, and phone number) with anonymous expressions for further protection of private information. Our research work did not focus on studying any particular individual as well.

## IX. RELATED WORK

**Study on feedback/review system in underground marketplaces.** Christin [46] performed a measurement analysis on feedback ratings in Silk Road to understand sellers' reliability. Li et al. [70] chose a card hacking market and used a recursive neural tensor network to classify customer's review texts to a five-point Likert scale which can reflect the sellers' product quality. Li et al. [71] used a binary classifier on review posts related to opioid transactions to understand the customers' satisfaction. Vu et al. [113] analyzed the trading activity of vouch copies, which was adopted as one of the contract types in HackForums. Other works studied the effect of reviews on vendors and underground markets, for instance, the impact on sellers' reputations, sales and prices of goods [59], [61].

Different from previous work, our study focuses on a new feedback system, i.e., appraisal system. The findings of this study uncovered the ecosystem of the appraisal system and the characteristics of appraisers and appraisal reviews.

**CTI gathering.** Liao et al. [73] proposed iACE to automatically extract IOCs from technical articles by using graph mining techniques. Zhu et al. [126] leveraged text mining tools to extract malware behaviors from scientific papers. Catakoglu et al. [43] gleaned Web Indicators of Compromise (WIOCs) from compromised or malicious web pages and web applications by making use of the attackers' JavaScript files. Khandpur et al. [67] detected cybersecurity events (i.e., data leak, DDoS attack, etc) from online social media (i.e., Twitter). Other works leveraged machine learning techniques to find exploited vulnerabilities from hacking forums and marketplaces on the Dark Web [31], [34], [35], [103], [117]. Some underground market-related properties are also retrieved by previous work, for instance, price [91], key actors [78], [93], [94], [123] and product types [51], [57]. Other works studied malware-related intelligence such as malware download channel [92], geolocation of malware campaigns [39], malware sample feed [106] and the value chain of Ransomware-as-a-Service economy [79].

Different from previous work, our study is not focusing on proposing a new CTI extraction method. Instead, we shed light on a new CTI source and highlight the high-quality threat information it can provide.

## X. CONCLUSION

In this paper, we present the first measurement on a previously-underexplored feedback system, i.e., appraisal system, in underground marketplaces. Specifically, we conducted a large-scale analysis on 18,701 appraisers and 56,229 appraisal reviews from 8 marketplaces spanning 15 years to demystify the ecosystem behind the appraisal system, as well as the characteristics of appraisers (e.g., profile, credibility, merits for appraiser selection, etc.) and appraisal reviews (e.g., assessment merits, quality comparing to non-appraisal reviews, etc.). Moving forward, we further investigate appraisal reviews as a new source of cyber threat intelligence, which supplements current studies on threat intelligence gathering.

## ACKNOWLEDGMENT

We thank the shepherd and anonymous reviewers for their insightful comments. This work is supported in part by the NSF CNS-1850725 and Indiana University Institute for Advanced Study (IAS). Zhengyi Li was supported by the graduate teaching assistantship at Indiana University (IU)'s department of Intelligent System Engineering. Xiaojing Liao was also partially supported by the Grant Thornton Institute and Indiana University Institute for Advanced Study (IAS). We also thank Xiangyu Du for his efforts in data annotation.

## REFERENCES

- [1] Anomali. <https://www.anomali.com/products/threatstream>.
- [2] BlackHatWorld Marketplace. <https://www.blackhatworld.com/forums/the-marketplace.73>.
- [3] CleanMX. <https://support.clean-mx.com/clean-mx/index.php>.
- [4] CTI League. <https://cti-league.com>.
- [5] Cyjax. <https://www.cyjax.com>.
- [6] Digital Shadows. <https://www.digitalsadows.com>.
- [7] EclecticIQ. <https://www.eclecticiq.com>.
- [8] F5 Labs. <https://www.f5.com/labs>.
- [9] Hack Forums Marketplace. <https://hackforums.net>.
- [10] Intel 471. <https://intel471.com>.
- [11] MPGH. <https://www.mpghe.net>.
- [12] Nulled Marketplace. <https://www.nulled.to/forum/45-marketplace/>.
- [13] OpenPhish. <https://openphish.com>.
- [14] PhishTank. <https://phishtank.org>.
- [15] Qualys. <https://www.qualys.com>.
- [16] Recorded Future. <https://www.recordedfuture.com>.
- [17] Red Sky Alliance by Wapack Labs. <https://redskyalliance.org>.
- [18] Rob McMillan. Open Threat Intelligence. <https://www.gartner.com/en/documents/2487216>.
- [19] Selenium. <https://pypi.org/project/selenium/>.
- [20] Skurio. <https://skurio.com>.
- [21] spacy. <https://spacy.io>.
- [22] ThreatConnect. <https://threatconnect.com>.
- [23] Trellix. <https://www.trellix.com/en-us/index.html>.
- [24] V3rmillion Marketplace. <https://v3rmillion.net/forumdisplay.php?fid=8>.
- [25] Vouch Copy Profiles in MPGH. <https://www.mpghe.net/forum/forumdisplay.php?f=238>.
- [26] What is Amazon Vine. <https://www.amazon.com/gp/vine/help>.
- [27] ZeroFox. <https://www.zerofox.com>.
- [28] Sadia Afroz, Aylin Caliskan Islam, Ariel Stoleran, Rachel Greenstadt, and Damon McCoy. Doppelgänger finder: Taking stylometry to the underground. In 2014 IEEE Symposium on Security and Privacy, pages 212–226, 2014.

- [29] Fatih Cagatay Akyon and M. Esat Kalfaoglu. Instagram fake and automated account detection. In 2019 Innovations in Intelligent Systems and Applications Conference (ASYU), pages 1–7, 2019.
- [30] Mohammed Al-Janabi, Ed de Quincey, and Peter Andras. Using supervised machine learning algorithms to detect suspicious urls in online social networks. In Proceedings of the 2017 IEEE/ACM International Conference on Advances in Social Networks Analysis and Mining 2017, ASONAM '17, page 1104–1111, New York, NY, USA, 2017. Association for Computing Machinery.
- [31] Mohammed Almkaynizi, Eric Nunes, Krishna Dharaiya, Manoj Senguttuvan, Jana Shakarian, and Paulo Shakarian. Proactive identification of exploits in the wild through vulnerability mentions online. In 2017 International Conference on Cyber Conflict (CyCon U.S.), pages 82–88, 2017.
- [32] Zulfikar Alom, Barbara Carminati, and Elena Ferrari. Detecting spam accounts on twitter. In 2018 IEEE/ACM International Conference on Advances in Social Networks Analysis and Mining (ASONAM), pages 1191–1198, 2018.
- [33] Jo Simon Ambata, Jose Gaurana, Dan Jacinto, and Joel De Goma. Malicious url classification using extracted features, feature selection algorithm, and machine learning techniques. 08 2021.
- [34] Benjamin Ampel, Sagar Samtani, Hongyi Zhu, Steven Ullman, and Hsinchun Chen. Labeling hacker exploits for proactive cyber threat intelligence: A deep transfer learning approach. In 2020 IEEE International Conference on Intelligence and Security Informatics (ISI), pages 1–6, 2020.
- [35] Nolan Arnold, Mohammadreza Ebrahimi, Ning Zhang, Ben Lazarine, Mark Patton, Hsinchun Chen, and Sagar Samtani. Dark-net ecosystem cyber-threat intelligence (cti) tool. In 2019 IEEE International Conference on Intelligence and Security Informatics (ISI), pages 92–97, 2019.
- [36] Shankhadeep Banerjee, Samadrita Bhattacharyya, and Indranil Bose. Whose online reviews to trust? understanding reviewer trustworthiness and its impact on business. Decision Support Systems, 96:17–26, 2017.
- [37] Rasika Bhalerao, Maxwell Aliapoulos, Ilia Shumailov, Sadia Afroz, and Damon McCoy. Mapping the underground: Supervised discovery of cybercrime supply chains. In 2019 APWG Symposium on Electronic Crime Research (eCrime), pages 1–16, 2019.
- [38] Yazan Boshmaf, Dionysios Logothetis, Georgos Siganos, Jorge Lería, Jose Lorenzo, Matei Ripeanu, Konstantin Beznosov, and Hassan Halawa. Íntegro: Leveraging victim prediction for robust fake account detection in large scale osns. Computers Security, 61, 06 2016.
- [39] Marcus Botacin, Hojjat Aghakhani, Stefano Ortolani, Christopher Kruegel, Giovanni Vigna, Daniela Oliveira, Paulo Lício De Geus, and André Grégio. One size does not fit all: A longitudinal analysis of brazilian financial malware. ACM Trans. Priv. Secur., 24(2), jan 2021.
- [40] Aliapoulos M McCoy D Gray I Teytelboym A Gallo A Baronchelli A Bracci A, Nadini M. Dark web marketplaces and covid-19: before the vaccine. volume 10 of EPJ Data Sci. EPJ Data Sci, 2021.
- [41] BzzAgent. <https://www.bzzagent.com>.
- [42] Carlos Castillo, Marcelo Mendoza, and Barbara Poblete. Information credibility on twitter. In Proceedings of the 20th International Conference on World Wide Web, WWW '11, page 675–684, New York, NY, USA, 2011. Association for Computing Machinery.
- [43] Onur Catakoglu, Marco Balduzzi, and Davide Balzarotti. Automatic extraction of indicators of compromise for web applications. In Proceedings of the 25th International Conference on World Wide Web (WWW '16), pages 333–343, 04 2016.
- [44] Nitesh V Chawla, Kevin W Bowyer, Lawrence O Hall, and W Philip Kegelmeyer. Smote: synthetic minority over-sampling technique.
- [45] Yizheng Chen, Shiqi Wang, Yue Qin, Xiaojing Liao, Suman Sekhar Jana, and David A. Wagner. Learning security classifiers with verified global robustness properties. Proceedings of the 2021 ACM SIGSAC Conference on Computer and Communications Security, 2021.
- [46] Nicolas Christin. Traveling the silk road: A measurement analysis of a large anonymous online marketplace. pages 213—224, 07 2012.
- [47] Young-joo Chung, Masashi Toyoda, and Masaru Kitsuregawa. Identifying spam link generators for monitoring emerging web spam. pages 51–58, 01 2010.
- [48] Alejandro Cuevas, F.E.G. Miedema, Kyle Soska, Nicolas Christin, and R.S. van Wegberg. Measurement by proxy: On the accuracy of online marketplace measurements. In Proceedings of the 31st USENIX Security Symposium, pages 2153–2170. USENIX Association, 2022. 31th Usenix security symposium ; Conference date: 10-08-2022 Through 12-08-2022.
- [49] Darknet Market Archives (2013-2015). <https://www.gwern.net/DNM-archives>.
- [50] Ona de Gibert, Naiara Perez, Aitor García-Pablos, and Montse Cuadros. Hate speech dataset from a white supremacy forum. In Proceedings of the 2nd Workshop on Abusive Language Online (ALW2), pages 11–20, Brussels, Belgium, October 2018. Association for Computational Linguistics.
- [51] Isuf Deliu, Carl Leichter, and Katrin Franke. Extracting cyber threat intelligence from hacker forums: Support vector machines versus convolutional neural networks. In 2017 IEEE International Conference on Big Data (Big Data), pages 3648–3656, 2017.
- [52] DigitalSide Threat-Intel Repository. <https://osint.digitalside.it>.
- [53] Kun Du, Hao Yang, Zhou Li, Haixin Duan, and Kehuan Zhang. The Ever-Changing labyrinth: A Large-Scale analysis of wildcard DNS powered blackhat SEO. In 25th USENIX Security Symposium (USENIX Security 16), pages 245–262, Austin, TX, August 2016. USENIX Association.
- [54] Sanja Duk, Dunja Bjelobrck, and Mia Čarapina. Seo in e-commerce: Balancing between white and black hat methods. In 2013 36th International Convention on Information and Communication Technology, Electronics and Microelectronics (MIPRO), pages 390–395, 2013.
- [55] Xuan Feng, Xiaojing Liao, XiaoFeng Wang, Haiming Wang, Qiang Li, Kai Yang, Hongsong Zhu, and Limin Sun. Understanding and securing device vulnerabilities through automated bug report analysis. In Proceedings of the 28th USENIX Conference on Security Symposium, SEC'19, page 887–903, USA, 2019. USENIX Association.
- [56] Björn Gambäck and Utpal Kumar Sikdar. Using convolutional neural networks to classify hate-speech. In Proceedings of the First Workshop on Abusive Language Online, pages 85–90, Vancouver, BC, Canada, August 2017. Association for Computational Linguistics.
- [57] John Grisham, Sagar Samtani, Mark Patton, and Hsinchun Chen. Identifying mobile malware and key threat actors in online hacker forums for proactive cyber threat intelligence. In 2017 IEEE International Conference on Intelligence and Security Informatics (ISI), pages 13–18, 2017.
- [58] Tommi Gröndahl, Luca Pajola, Mika Juuti, Mauro Conti, and N. Asokan. All you need is "love": Evading hate speech detection. AISeC '18, page 2–12, New York, NY, USA, 2018. Association for Computing Machinery.
- [59] ROBERT AUGUSTUS HARDY and JULIA R. NORGAARD. Reputation in the internet black market: an empirical and theoretical analysis of the deep web. Journal of Institutional Economics, 12(3):515–539, 2016.
- [60] S. Hochreiter and J Schmidhuber. Long short-term memory. In Neural Computation, volume 9, pages 1735–1780, 1997.
- [61] Thomas J. Holt. Examining the forces shaping cybercrime markets online. Social Science Computer Review, 31(2):165–177, 2013.
- [62] Matthew Honnibal and Ines Montani. spaCy 2: Natural language understanding with Bloom embeddings, convolutional neural networks and incremental parsing. 2017.
- [63] Influenster. <https://www.influenster.com>.
- [64] Marin Itvanić, Dominika Crnjac Milic, and Zdravko Krpic. Digital marketing in the business environment. International Journal of Electrical and Computer Engineering, 8:67–75, 2017.
- [65] Beakcheol Jang, Myeonghwi Kim, Gaspard Harerimana, Sang-ug Kang, and Jong Wook Kim. Bi-lstm model to increase accuracy in text classification: Combining word2vec cnn and attention mechanism. Applied Sciences, 10(17), 2020.
- [66] Boyeon Jang, Sihyun Jeong, and Chong kwon Kim. Distance-based customer detection in fake follower markets. Information Systems, 81:104–116, 2019.
- [67] R. Khandpur, Taoran Ji, S. Jan, G. Wang, Chang-Tien Lu, and Naren Ramakrishnan. Crowdsourcing cybersecurity: Cyber attack detection



- using social media. In Proceedings of the 2017 ACM on Conference on Information and Knowledge Management, 2017.
- [68] Yoon Kim. Convolutional neural networks for sentence classification. In Proceedings of the 2014 Conference on Empirical Methods in Natural Language Processing (EMNLP), pages 1746–1751, Doha, Qatar, October 2014. Association for Computational Linguistics.
- [69] Guillaume Lample, Miguel Ballesteros, Sandeep Subramanian, Kazuya Kawakami, and Chris Dyer. Neural architectures for named entity recognition, 2016.
- [70] Weifeng Li and Hsinchun Chen. Identifying top sellers in underground economy using deep learning-based sentiment analysis. In 2014 IEEE Joint Intelligence and Security Informatics Conference, pages 64–67, 2014.
- [71] Liao X Jiang X Champagne-Langabeer T Li Z, Du X. Demystifying the dark web opioid trade: Content analysis on anonymous market listings and forum posts. J Med Internet Res 2021, 23(2):e24486, 02 2021.
- [72] Xiaojing Liao, Chang Liu, Damon McCoy, Elaine Shi, Shuang Hao, and Raheem Beyah. Characterizing long-tail seo spam on cloud web hosting services. In Proceedings of the 25th International Conference on World Wide Web, WWW '16, page 321–332, Republic and Canton of Geneva, CHE, 2016. International World Wide Web Conferences Steering Committee.
- [73] Xiaojing Liao, Kan Yuan, XiaoFeng Wang, Zhou Li, Luyi Xing, and Raheem Beyah. Acing the ioc game: Toward automatic discovery and analysis of open-source cyber threat intelligence. In Proceedings of the 2016 ACM SIGSAC Conference on Computer and Communications Security (CCS '16), pages 755–766, 2016.
- [74] Shih-Chun Lin, Pang-Cheng Wl, Hong-Yen Chen, Tomohiro Morikawa, Takeshi Takahashi, and Tsung-Nan Lin. Senseinput: An image-based sensitive input detection scheme for phishing website detection. In ICC 2022 - IEEE International Conference on Communications, pages 4180–4186, 2022.
- [75] Yang Liu and Yi-Fang Wu. Early detection of fake news on social media through propagation path classification with recurrent and convolutional networks. Proceedings of the AAAI Conference on Artificial Intelligence, 32(1), Apr. 2018.
- [76] Ross A. Malaga. Chapter 1 - search engine optimization—black and white hat approaches. In Advances in Computers: Improving the Web, volume 78 of Advances in Computers, pages 1–39. Elsevier, 2010.
- [77] Ericsson Marin, Mohammed Almukaynizi, and Paulo Shakarian. Reasoning about future cyber-attacks through socio-technical hacking information. In 2019 IEEE 31st International Conference on Tools with Artificial Intelligence (ICTAI), pages 157–164, 2019.
- [78] Ericsson Marin, Jana Shakarian, and Paulo Shakarian. Mining key-hackers on darkweb forums. In 2018 1st International Conference on Data Intelligence and Security (ICDIS), pages 73–80, 2018.
- [79] Per Håkon Meland, Yara Bayoumy, and Guttorm Sindre. The ransomware-as-a-service economy within the darknet. Computers Security, 92:101762, 02 2020.
- [80] McHugh ML. Interrater reliability: the kappa statistic. In Biochem Med (Zagreb), volume 22, pages 276–82, 2012.
- [81] Marti Motoyama, Damon McCoy, Kirill Levchenko, Stefan Savage, and Geoffrey M. Voelker. An analysis of underground forums. In Proceedings of the 2011 ACM SIGCOMM Conference on Internet Measurement Conference, IMC '11, page 71–80. Association for Computing Machinery, 2011.
- [82] Susan M. Mudambi and David Schuff. What makes a helpful review? a study of customer reviews on amazon.com. In MIS Quarterly, volume 34, pages 185–200, March 2010.
- [83] David Nadeau and Satoshi Sekine. A survey of named entity recognition and classification. Lingvisticae Investigationes, 30, 08 2007.
- [84] Alexandros Ntoulas, Marc Najork, Mark Manasse, and Dennis Fetterly. Detecting spam web pages through content analysis. In Proceedings of the 15th International Conference on World Wide Web, WWW '06, page 83–92. Association for Computing Machinery, 2006.
- [85] Eric Nunes, Ahmad Diab, Andrew Gunn, Ericsson Marin, Vineet Mishra, Vivin Paliath, John Robertson, Jana Shakarian, Amanda Thart, and Paulo Shakarian. Darknet and deepnet mining for proactive cyber-security threat intelligence. In 2016 IEEE Conference on Intelligence and Security Informatics (ISI), pages 7–12, 2016.
- [86] Leo Obrst, Penny Chase, and Richard Markeloff. Developing an ontology of the cyber security domain. In STIDS, 2012.
- [87] C. Osborne. Nulled.io hacking forum data breach exposes attackers in the shadows. In STIDS, May 2016.
- [88] Rebekah Overdorf, Carmela Troncoso, Rachel Greenstadt, and Damon McCoy. Under the underground: Predicting private interactions in underground forums. 05 2018.
- [89] Sergio Pastrana, Daniel Thomas, Alice Hutchings, and Richard Clayton. Crimebb: Enabling cybercrime research on underground forums at scale. In Proceedings of the 2018 World Wide Web Conference (WWW '18), pages 1845–1854, 2018.
- [90] Dharmaraj Patil and Jayantrao Patil. Malicious urls detection using decision tree classifiers and majority voting technique. Cybernetics and Information Technologies, 18:11–29, 03 2018.
- [91] Rebecca S. Portnoff, Jonathan K. Kummerfeld, Sadia Afroz, Taylor Berg-Kirkpatrick, Greg Durrett, Damon McCoy, Kirill Levchenko, and Vern Paxson. Tools for automated analysis of cybercriminal markets. In 26th International World Wide Web Conference, WWW 2017, pages 657–666, 2017.
- [92] Christian Rossow, Christian Dietrich, and Herbert Bos. Large-scale analysis of malware downloaders. volume 7591, 07 2012.
- [93] Pastrana S., Hutchings A., Caines A., and Buttery P. Characterizing eve: Analysing cybercrime actors in a large underground forum. In Proceedings of the 21st international symposium on research in attacks, intrusions and defenses (RAID), pages 207–227, 2018.
- [94] Sagar Samtani, Ryan Chinn, Hsinchun Chen, and Jay F. Nunamaker Jr. Exploring emerging hacker assets and key hackers for proactive cyber threat intelligence. Journal of Management Information Systems, 34(4):1023–1053, 2017.
- [95] Usman Shahid, Shehroze Farooqi, Raza Ahmad, Zubair Shafiq, Padmini Srinivasan, and Fareed Zaffar. Accurate detection of automatically spun content via stylometric analysis. In 2017 IEEE International Conference on Data Mining (ICDM), pages 425–434, 2017.
- [96] Saied Sheikh. An efficient method for detection of fake accounts on the instagram platform. Revue d intelligence artificielle, 34:429–436, 09 2020.
- [97] Jayanthi S.K. and Dr.Sasikala Subramani. Nlsdf for boosting the recital of web spamdexing classification. ICTACT Journal on Soft Computing, 07:1324–1331, 10 2016.
- [98] Antriksha Somani and Ugrasen Suman. Counter measures against evolving search engine spamming techniques. In 2011 3rd International Conference on Electronics Computer Technology, volume 6, pages 214–217, 2011.
- [99] Kyle Soska and Nicolas Christin. Measuring the longitudinal evolution of the online anonymous marketplace ecosystem. In Proceedings of the 2016 ACM SIGSAC Conference on Computer and Communications Security (CCS '16), pages 755–766, 2016.
- [100] Structured Threat Information eXpression. <https://stixproject.github.io>.
- [101] Zhibo Sun, Adam Oest, Penghui Zhang, Carlos E. Rubio-Medrano, Tiffany Bao, Ruoyu Wang, Ziming Zhao, Yan Shoshitaishvili, Adam Doupe, and Gail-Joon Ahn. Having your cake and eating it: An analysis of concession-abuse-as-a-service. In USENIX Security Symposium, 2021.
- [102] Zhibo Sun, Carlos Rubio-Medrano, Ziming Zhao, Tiffany Bao, Adam Doupe, and Gail-Joon Ahn. Understanding and predicting private interactions in underground forums. In Proceedings of the 9th ACM Conference on Data and Application Security and Privacy (CODASPY) 2019, pages 303–314, 03 2019.
- [103] Nazgol Tavabi, Palash Goyal, Mohammed Almukaynizi, Paulo Shakarian, and Kristina Lerman. Darkembed: Exploit prediction with neural language models. Proceedings of the AAAI Conference on Artificial Intelligence, 32(1), Apr. 2018.
- [104] The OpenIOC Framework. <http://www.openioc.org>.
- [105] Kurt Thomas, Danny Huang, David Wang, Elie Bursztein, Chris Grier, Thomas J. Holt, Christopher Kruegel, Damon McCoy, Stefan Savage, and Giovanni Vigna. Framing dependencies introduced by underground commoditization. In Proceedings of the Workshop on the Economics of Information Security, 2015.

[106] Xabier Ugarte-Pedrero, Mariano Graziano, and Davide Balzarotti. A close look at a daily dataset of malware samples. *ACM Trans. Priv. Secur.*, 22(1), jan 2019.

[107] Santosh Kumar Uppada, K. Manasa, B. Vidhathi, R. Harini, and B. Sivaselvan. Novel approaches to fake news and fake account detection in osns: user social engagement and visual content centric model. *Social Network Analysis and Mining*, 12, 12 2022.

[108] Neha Reddy Vadde, Piyush Gupta, Prasham Mehta, Puneet Gupta, and Vikranth BM. Analysis of youtube videos: Detecting click bait on youtube.

[109] Tom Van Goethem, Najmeh Miramirkhani, Wouter Joosen, and Nick Nikiforakis. Purchased fame: Exploring the ecosystem of private blog networks. In *Proceedings of the 2019 ACM Asia Conference on Computer and Communications Security, Asia CCS '19*, page 366–378, New York, NY, USA, 2019. Association for Computing Machinery.

[110] Rolf van Wegberg, Samaneh Tajalizadehkhoob, Kyle Soska, Ugur Akyazi, Carlos Hernandez Ganan, Bram Klievink, Nicolas Christin, and Michel van Eeten. Plug and prey? measuring the commoditization of cybercrime via online anonymous markets. In *Proceedings of the 27th USENIX Security Symposium.*, pages 15–18, 2018.

[111] Deepika Varshney and Dinesh Kumar Vishwakarma. A unified approach for detection of clickbait videos on youtube using cognitive evidences. *Applied Intelligence (Dordrecht, Netherlands)*, 51:4214 – 4235, 2021.

[112] Virustotal. <https://www.virustotal.com/>.

[113] Anh V. Vu, Jack Hughes, Ildiko Pete, Ben Collier, Yi Ting Chua, Iliia Shumailov, and Alice Hutchings. Turning up the dial: The evolution of a cybercrime market through set-up, stable, and covid-19 eras. In *Proceedings of the ACM Internet Measurement Conference, IMC '20*, page 551–566, New York, NY, USA, 2020. Association for Computing Machinery.

[114] Xiangwen Wang, Peng Peng, Chun Wang, and Gang Wang. You are your photographs: Detecting multiple identities of vendors in the darknet marketplaces. In *Proceedings of the 2018 on Asia Conference on Computer and Communications Security, ASIACCS '18*, page 431–442, New York, NY, USA, 2018. Association for Computing Machinery.

[115] Xinyu Wang, Yong Jiang, Nguyen Bach, Tao Wang, Zhongqiang Huang, Fei Huang, and Kewei Tu. Improving named entity recognition by external context retrieving and cooperative learning, 2022.

[116] Andrew G. West, Avantika Agrawal, Phillip Baker, Brittney Exline, and Insup Lee. Autonomous link spam detection in purely collaborative environments. *WikiSym '11*. Association for Computing Machinery, 2011.

[117] Ryan Williams, Sagar Samtani, Mark Patton, and Hsinchun Chen. Incremental hacker forum exploit collection and classification for proactive cyber threat intelligence: An exploratory study. In *2018 IEEE International Conference on Intelligence and Security Informatics (ISI)*, pages 94–99, 2018.

[118] Hao Yang, Xiulin Ma, Kun Du, Zhou Li, Haixin Duan, Xiaodong Su, Guang Liu, Zhifeng Geng, and Jianping Wu. How to learn klingon without a dictionary: Detection and measurement of black keywords used by the underground economy. In *2017 IEEE Symposium on Security and Privacy (SP)*, pages 751–769, 2017.

[119] Shuo Yang, Kai Shu, Suhang Wang, Renjie Gu, Fan Wu, and Huan Liu. Unsupervised fake news detection on social media: A generative approach. *Proceedings of the AAAI Conference on Artificial Intelligence*, 33(01):5644–5651, Jul. 2019.

[120] YARA. <http://virustotal.github.io/yara/>.

[121] Dong Yuan, Yuanli Miao, Neil Zhenqiang Gong, Zheng Yang, Qi Li, Dawn Song, Qian Wang, and Xiao Liang. Detecting fake accounts in online social networks at the time of registrations. In *Proceedings of the 2019 ACM SIGSAC Conference on Computer and Communications Security, CCS '19*, page 1423–1438, New York, NY, USA, 2019. Association for Computing Machinery.

[122] Kan Yuan, Haoran Lu, Xiaojing Liao, and Xiaofeng Wang. Reading thieves' cant: Automatically identifying and understanding dark jargons from cybercrime marketplaces. In *USENIX Security Symposium*, 2018.

[123] Azene Zenebe, Mufaro Shumba, Andrei Carillo, and Sofia Cuenca. Cyber threat discovery from dark web. In *ICSE 2019*, 2019.

[124] Yiming Zhang, Yujie Fan, Yanfang Ye, Liang Zhao, and Chuan Shi. Key player identification in underground forums over attributed heterogeneous information network embedding framework. *CIKM '19*, page 549–558, New York, NY, USA, 2019. Association for Computing Machinery.

[125] Xianghan Zheng, Zhipeng Zeng, Zheyi Chen, Yuanlong Yu, and Chunming Rong. Detecting spammers on social networks. *Neurocomputing*, 159:27–34, 2015.

[126] Ziyun Zhu and Tudor Dumitras. Featuresmith: Automatically engineering features for malware detection by mining the security literature. In *Proceedings of the 2016 ACM SIGSAC Conference on Computer and Communications Security*, pages 767–778, 10 2016.

## APPENDIX A

We show the full regex list in Table XIV.

TABLE XIV: Full list of regexes used to extract CTIs

Category	CTI	Regex	# review
Website	KW search volume	(?<=\\s)(\\d+,*\\d*k*+*) (?:[a-z\\s.+]{1,16})search	236
	KW competition score	(?<=\\s)(\\d+,*\\d*k*+*) (?:[a-z\\s.+]{1,16})competition	49
	KW CPC	cpc(?:[a-z\\s.+]{1,24}) \$\\d+,*\\d*k*+*	45
	Article length	(\\d+,*\\d*k*+*)(?:[a-z\\s.+]{1,10})(?<!key)word	1,634
	# directory backlink	(?<=\\s)(\\d+,*\\d*k*+*) \\s(?:submission  directory directories)	22
	# profile backlink	((?<=\\s)(\\d+,*\\d*k*+*)(?:[a-z\\s.] 1,15})(?:profilebio)	577
	# blog backlink	(?<=\\s)(\\d+,*\\d*k*+*) (?:[a-z\\s.] 1,15)) (?:comment pbnl...)	1,686
	# bookmark backlink	(?<=\\s)(\\d+,*\\d*k*+*) (?:[a-z\\s.] 1,15)) (?:bookmarks social)	349
	# web2.0 backlink	(?<=\\s)(\\d+,*\\d*k*+*) \\sweb\\s*2.0	467
	# mixed backlink	(?<=\\s)(\\d+,*\\d*k*+*) (?:[a-z\\s.] 1,15)) (?:backlink blast...)	514
Account	Domain authority (DA) Page authority (PA) Trust flow (TF) Citation flow (CF)	\\s(?:da fl pa)(?:[a-z\\s.+]{1,10})(\\d+*)	593
	Domain age	age(?:[a-z\\s.+]{1,10}) (\\d+,*\\d*k*+*) \\s*(?:week month year)	53
	Geolocation	251 country names	180
	Proxy type	20 types of proxy/server	405
	# of accounts	(\\d+,*\\d*k*+*)(?:[a-z\\s.+]{1,10}) account	549
	Account age	age(?:[a-z\\s.+]{1,10}) (\\d+,*\\d*k*+*) \\s*(?:day week month year)	22
	Verified method	(?:email verif phone verif pva pv)	97
	Whether has profile	(?:bio profile pic cover photo real info)	390
	Social promotion	(\\d+,*\\d*k*+*) (+)*.*(?:followers  upvotes downvotes views...)	1,574
	FUD type	(?:scan s*run s*time (["'":\\ \\/<> s;.: +\\.?(?!\\. \\.)	48
Malware	PE File	(?=sys excl dll...)[a-z]* [a-z]{1,20}	32
	OS	1,022 OS names, 191 abbreviations	312
	Version	(?:version v [-.]?[\\d-]+)	64
	Size	(([0-9]+(?:[.][0-9]+)?) \\s*(?:k mb byte))	143
	Hash	(?:[A-Fa-f0-9]{32,40, 64,128}\\b)	487
	Programming language	23 language names	190
Whether need dependencies	\\sdependencies\\s	17	
Anti-virus detection result	(?: detection ratel scan results:)	37	
Whether auto-update	(?: auto-updates  auto-update )	4	
# bots	(\\d+)*\\s*bot	108	